

Wine
Australia

National Vintage Report 2020



At a glance summary

- The Australian winegrape crush for 2020 is estimated to be 1.52 million tonnes
- The crush is 12 per cent below the 2019 harvest and 13 per cent below the 10-year average of 1.75 million tonnes
- The average winegrape purchase price increased by 5 per cent to \$694 per tonne
- The total estimated value of the crush decreased by 9 per cent from \$1.17 billion in 2019 to \$1.07 billion, with the reduction in crush partly compensated for by the increase in average value
- South Australia was the largest contributor with 47 per cent of the national crush, followed by NSW (32 per cent) and Victoria (17 per cent)
- The largest individual region was the South Australian Riverland, accounting for 34 per cent of the national vintage, followed by Murray Darling–Swan Hill in Vic/NSW (25 per cent) and Riverina NSW (20 per cent)
- Red varieties overall were down by 11 per cent while white varieties were down by 13 per cent
- Shiraz was the largest variety with a crush of 376,000 tonnes, accounting for 25 per cent of the total crush – an increase in share of one percentage point
- Chardonnay was the second largest variety overall and largest white variety with 285,000 tonnes but declined by two percentage points to 19 per cent and reduced its share of the total crush
- Of the top 10 red varieties, Merlot and Mataro/Mourvèdre declined the most, while Durif, Ruby Cabernet and Petit Verdot all increased slightly against the general trend
- Of the top 10 white varieties, Riesling and Chardonnay declined the most, while Prosecco and Pinot Gris/Grigio were the only two that did not decline.

Overview of the 2020 winegrape crush

The 2020 Australian winegrape crush is estimated¹ to be 1.52 million tonnes – the equivalent of over 1 billion litres of wine. Approximately half of the crush came from South Australia, one-third from New South Wales and one-sixth from Victoria.

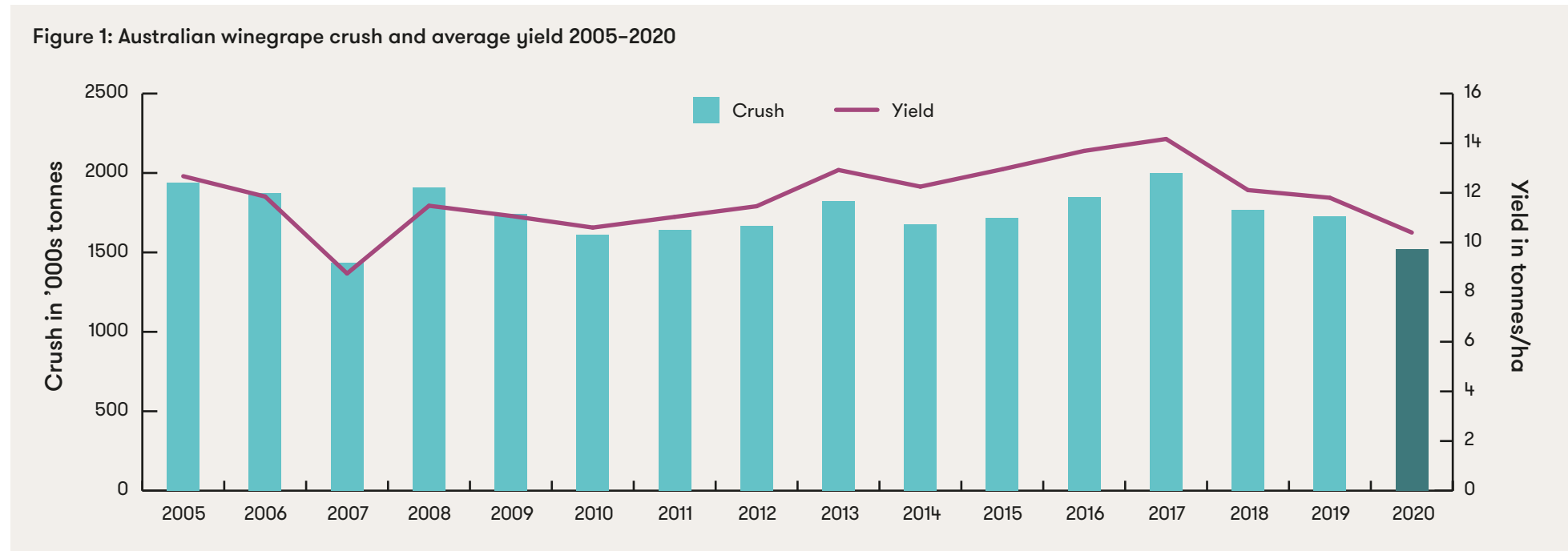
The 2020 crush was 12 per cent lower than the 2019 crush, and 13 per cent below the 10-year average of 1.75 million tonnes. It was the smallest crop since 2007 but in terms of yield it was most like 2010, when the crush was 1.61 million tonnes, but the vineyard area was about 4 per cent higher than the current area (see Figure 1).

A smaller crop was widely anticipated, given the dry conditions affecting much of Australia, compounded by bushfires and associated smoke damage in some regions as well as isolated frost, hail and flood events. These difficult conditions inevitably took their toll on crop potential; however, autumn temperatures

were generally around average or slightly cooler, leading to ideal ripening and harvesting conditions, while the reduced yields resulted in more concentrated colours and flavours in the berries, which are expected to produce above-average quality wines. Virginia Willcock, chief winemaker at Vasse Felix in Margaret River, described the vintage as ‘not a great vintage for accountants but a beautiful vintage for winemakers’².

Yields in the three large inland regions: Riverland (SA), Murray Darling–Swan Hill (VIC/NSW) and Riverina (NSW), which make up around three-quarters of the crush, were less affected than other regions due primarily to the availability of supplementary water. Together these regions were down by 4 per cent compared with 2019, while the remaining regions were down collectively by 34 per cent, with a wide range of individual variation.

Figure 1: Australian winegrape crush and average yield 2005–2020



1. Based on responses to the National Vintage Survey 2020

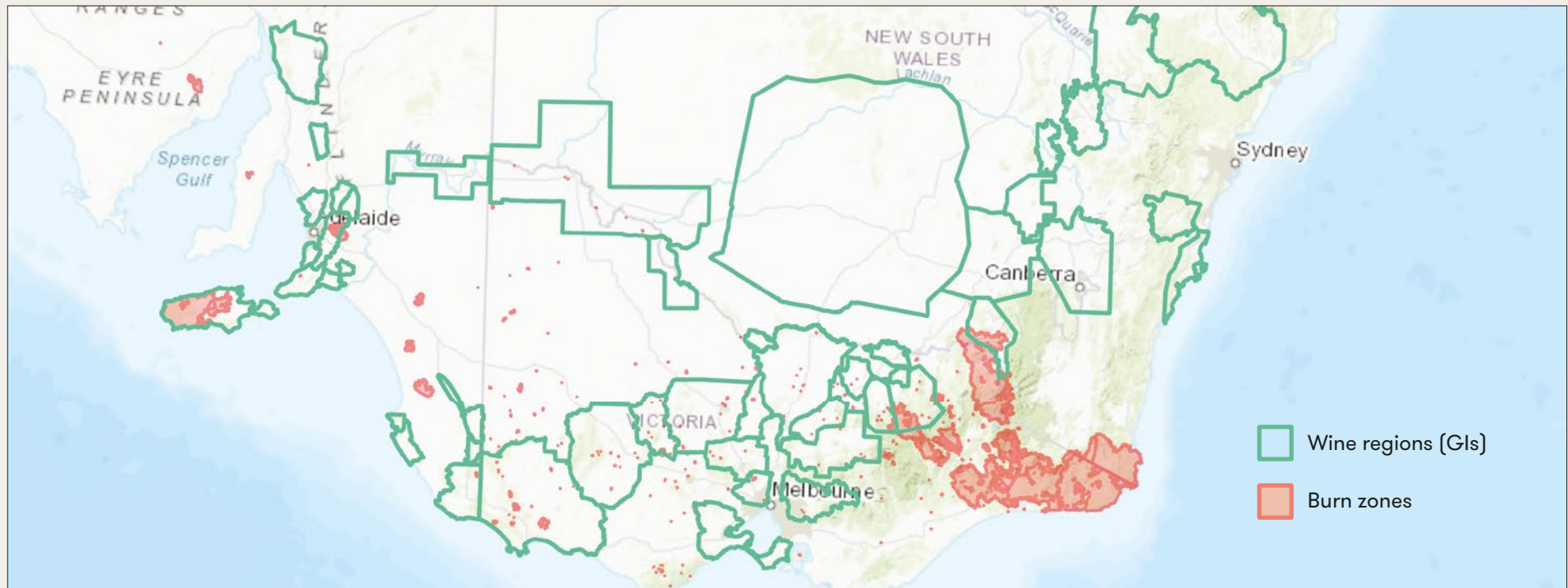
2. Wine Australia webinar, June 2020

Bushfire effects

Bushfires directly damaged vineyards in a small number of regions in 2020, while a larger number was affected by smoke damage. A supplementary survey was conducted by Wine Australia in conjunction with the National Vintage Survey 2020 to assess the effects of the bushfires on the crush. Results from the smoke survey indicated that approximately 40,000 tonnes of winegrapes were lost, rejected or substantially downgraded as a result of smoke or fire. While this represents a considerable loss on an individual basis, overall it equates to just 3 per cent of the national crush, meaning that the bushfires did not have as significant an impact as seasonal variations, weather events and drought.

The map below (Figure 2) shows the distribution of the major bushfires of the 2019–20 season in relation to Australia’s winegrowing regions. There were reports of losses, rejection or positive smoke taint tests from 18 different regions, with the most affected (in terms of percentage crop reduction) being Hunter, Orange, Tumbarumba, Canberra District, Southern Highlands and Hilltops (NSW), Adelaide Hills and Kangaroo Island (South Australia) and Alpine Valleys, Beechworth and Glenrowan (Victoria). Most regions of Victoria and South Australia were unaffected, as were all the regions of Western Australia and Tasmania.

Figure 2: Distribution of bushfires relative to Australian wine regions February 2020

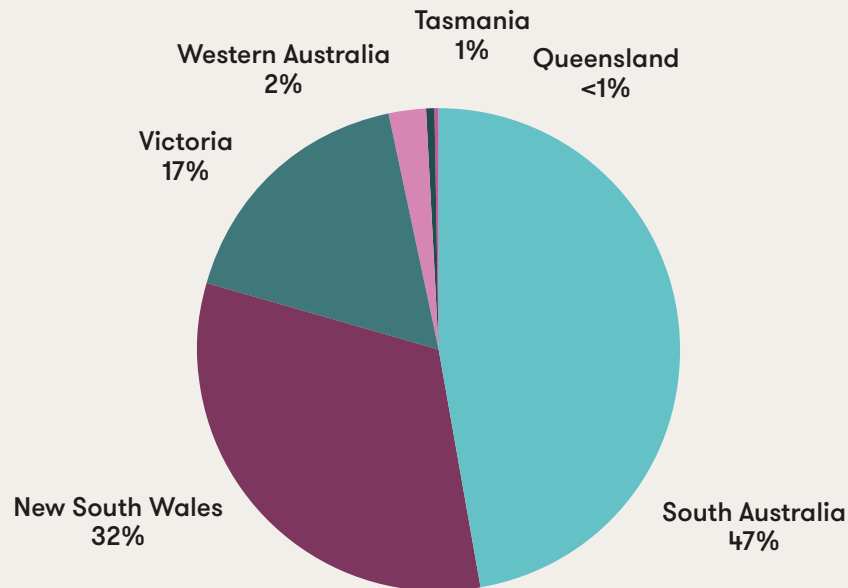


Sources: Esri, HERE, Garmin, Intermap, increment P Corp., GEBCO, USGS, FAO, NPS, NRCAN, GeoBase, IGN, Kadaster NL, Ordnance Survey, Esri Japan, METI, Esri China (Hong Kong), © OpenStreetMap contributors, and the GIS User Community

Crush by state and region

South Australia accounted for an estimated 720,000 tonnes (47 per cent of the national crush). NSW was the second largest contributor with an estimated 491,000 tonnes³ (32 per cent), followed by Victoria with 263,000 tonnes (17 per cent)⁴.

Figure 3: Share of crush by state 2020



The largest individual region by crush size in 2020 was the South Australian Riverland, accounting for 34 per cent of the national vintage, followed by Murray Darling–Swan Hill in Vic/NSW (25 per cent) and Riverina NSW (20 per cent). All three increased their share compared with 2019. The fourth largest region in 2020 was McLaren Vale – reporting a larger crush than both Barossa Valley and Langhorne Creek for the first time since 2004. Margaret River jumped two places from 10th largest region in 2019 to 8th in 2020 (Table 1). According to the National Vineyard Scan 2019, McLaren Vale has an area of 7173 hectares compared with 11,156 hectares for the Barossa Valley and 6094 hectares for Langhorne Creek.

Outside of the top 10, the largest region by crush in NSW was Cowra and the largest in Victoria was King Valley. Tasmania reported 9166 tonnes and has a vineyard area of 1702 hectares (National Vineyard Scan 2019).

Table 1: Share of crush and planted area by region for top 10 regions

	Collected tonnes	% crush	Area	% area
Riverland	461,385	34%	21,816	15%
Murray Darling - Swan Hill	350,443	25%	15,577	11%
Riverina	268,547	20%	17,248	12%
McLaren Vale	28,751	2%	7,173	5%
Barossa Valley	28,326	2%	11,156	8%
Coonawarra	26,240	2%	5,293	4%
Langhorne Creek	24,286	2%	6,094	4%
Margaret River	21,312	2%	5,671	4%
Padthaway	16,428	1%	4,067	3%
Wrattonbully	12,372	1%	2,666	2%
All other regions	137,756	10%	49,583	34%
Total	1,375,846		146,244	

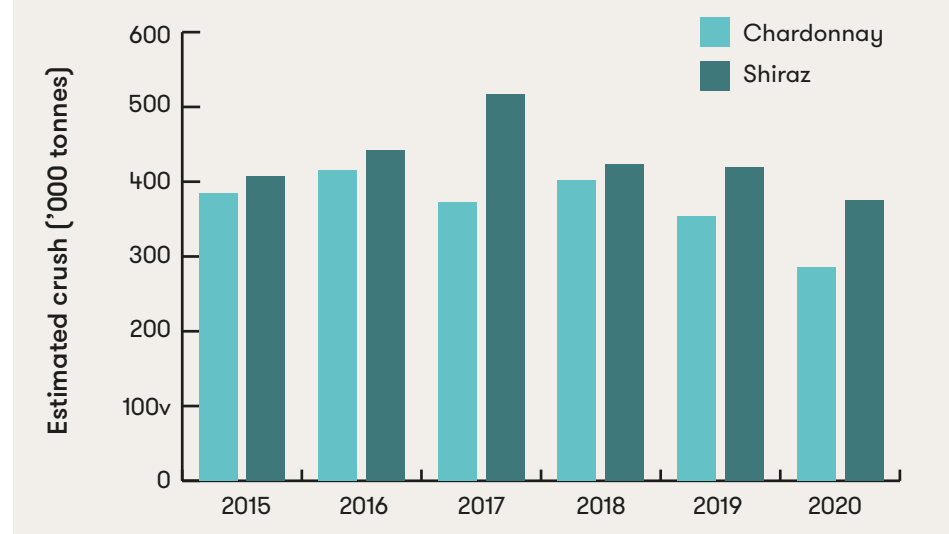
3. Murray Darling – Swan Hill is split between NSW (45 per cent) and Victoria (55 per cent).
4. These estimates are higher than the tonnes collected from each state, as they are raised to allow for the national estimated non-response rate of 9.5 per cent. Therefore, they do not match the figures in the state and regional summary tables, where only the collected tonnes are reported.

Crush by colour and variety

The overall reduction of 200,000 tonnes compared with 2019 was split almost 50:50 between red and white varieties. The crush of red grapes⁵ in 2020 is estimated to be 836,462 tonnes – a reduction of 105,000 tonnes or 11 per cent compared with 2019. The white crush was 684,146 tonnes – down by just under 100,000 tonnes, which was slightly more in percentage terms (13 per cent). This led to the white crush reducing its share of the total to 45 per cent – down from 46 per cent in 2019 and 48 per cent in 2018.

The main contributor to the reduction in white crush was Chardonnay, which was down by 70,000 tonnes (19 per cent) compared with 2019. Chardonnay remained the second largest variety overall with 285,000 tonnes, but lost ground to Shiraz, which declined by 10 per cent (45,000 tonnes) to 376,000 tonnes (see Figure 4). Despite the decline, Shiraz fared relatively well compared with other varieties and increased its share by one percentage point to 45 per cent of all red varieties and 25 per cent of the total crush.

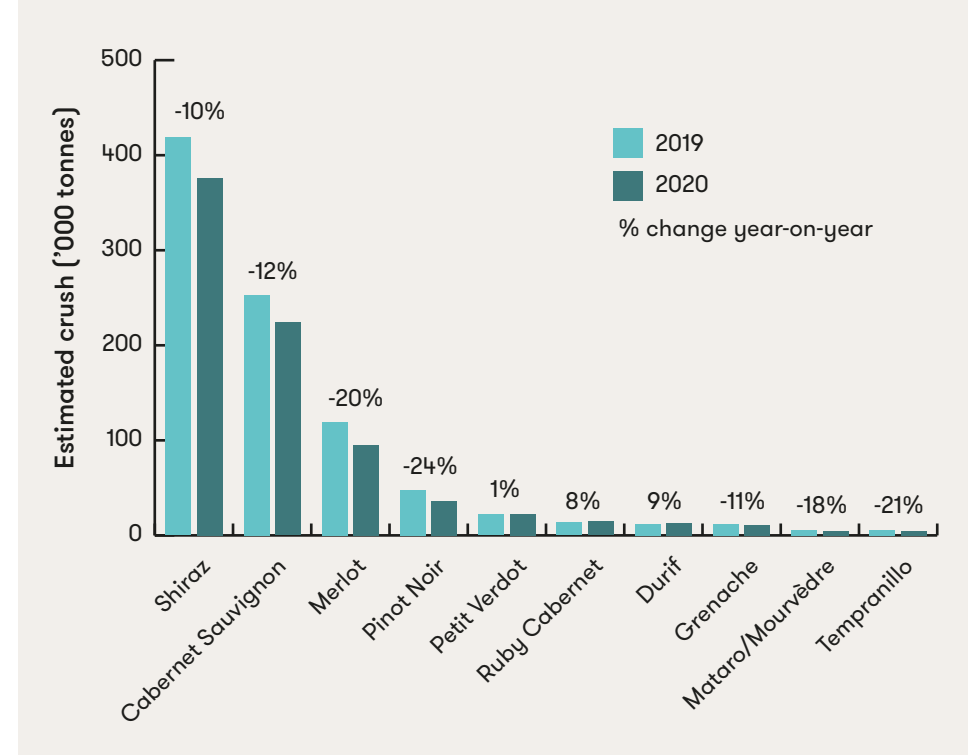
Figure 4: Chardonnay vs Shiraz crush 2015–2020



5. Pinot Noir is counted in the red crush although some of it is used to make white (sparkling) wine.

Of the top 10 red varieties (see Figure 5), Merlot was down by the most (20 per cent) while Durif and Ruby Cabernet increased by 9 per cent and 8 per cent respectively. Durif overtook Grenache to be the 7th largest red variety. The estimated crush of Durif has more than doubled in five years, from just under 6000 tonnes in 2015 to nearly 13,000 tonnes in 2020. Three-quarters of the Durif is grown in Riverina. Australian exports of Durif increased by 6 per cent in the 2019 calendar year. Exports of this variety⁶ to the USA accounted for 34 per cent of all Durif exports and grew by 22 per cent.

Figure 5: Comparison of 2019 and 2020 crush for top 10 red varieties



6. Based on variety content including blends containing Durif but not necessarily labelled with the variety

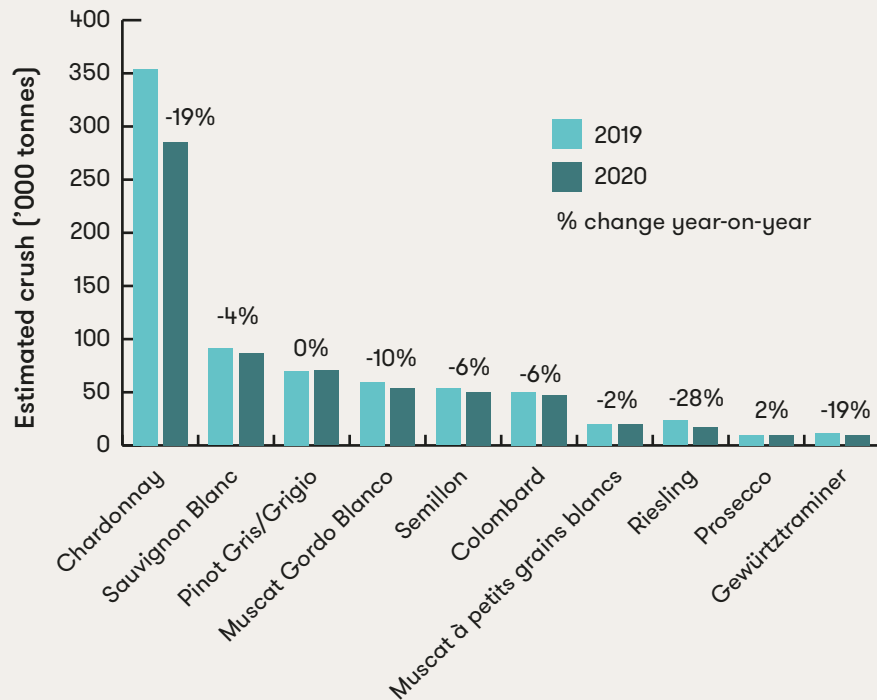
Figure 6 shows that all the top 10 white varieties decreased in 2020 compared with the previous year, except for Pinot Gris/Grigio, which was almost identical at just over 70,000 tonnes and Prosecco, which increased by 2 per cent to just over 11,000 tonnes and moved up to 9th place, overtaking Gewürztraminer. More than half the Prosecco produced in Australia comes from the King Valley.

Riesling suffered the biggest decrease – down 28 per cent to just under 17,000 tonnes, dropping below Muscat à Petits Grains Blancs to 8th place in the top 10. This is the first time since at least 2001 that the crush of Riesling has fallen below 20,000 tonnes. At its peak in 2005, it was over 40,000 tonnes. Around one-third of Riesling comes from the Clare Valley, with the Riverland, Riverina, Eden Valley and Padthaway the other significant contributors in terms of tonnage.

Other varieties

The top 10 red and top 10 white varieties together account for 95 per cent of the total crush in 2020. The remaining 68,942 tonnes are made up of a further 63 red and 51 white varieties. Some of these are individually reported in the regional summary tables while others are grouped under ‘other red’ or ‘other white’ because of their small volumes and/or small number of reporting wineries. There is a list on page 16 of the minor varieties crushed in Australia, as reported by respondents to the National Vintage Survey 2020.

Figure 6: Comparison of 2019 and 2020 crush for top 10 white varieties



Crush by winery size

The Australian wine sector is made up of a small number of large wine businesses and a large number of small wine businesses. According to the Wine Industry Directory 2020⁷, there are 2230 wineries in Australia, over half of which crush less than 50 tonnes, while only 40 (2 per cent) crush more than 5000 tonnes. This is consistent with the Department of Agriculture, Water and the Environment levies report: in 2018–19, there were 2154 winegrape levy-payers, of whom 591 (27 per cent) crushed less than 10 tonnes and 52 (2 per cent) crushed 3000 tonnes or more.

In 2020, there were 505 respondents to the National Vintage Survey, plus a further 113 who reported a zero crush for the 2020 vintage. The distribution of responses reflects the overall structure of the Australian wine sector, with the largest size category accounting for 2 per cent of respondents and 60 per cent of the crush, while the smallest size category accounted for 41 per cent of the responses and less than 1 per cent of the crush (Figure 7 and 8, Table 2).

According to the results of the National Vintage Survey, the largest 20 wine businesses accounted for approximately 72 per cent of the total crush and the top 50 accounted for approximately 85 per cent. However, it should be noted that the small business contribution is very important to the accuracy of the report at the individual regional level, particularly for the smaller regions.

Table 2: Crush by winery size 2020

	# of respondents	% of reported crush	% of respondents
50,000 tonnes +	8	60%	2%
5,000–49,999 tonnes	28	30%	6%
1,000–4,999 tonnes	35	6%	7%
500–999 tonnes	38	2%	8%
50–499 tonnes	188	2%	37%
Under 50 tonnes	208	0.3%	41%
Total	505	100%	100%

7. Published by Winetitles

Figure 7: Share of responses by winery size

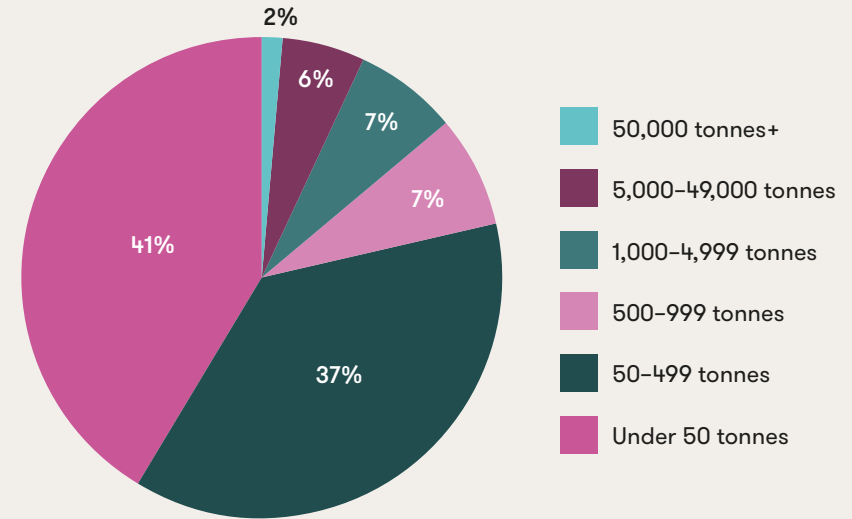
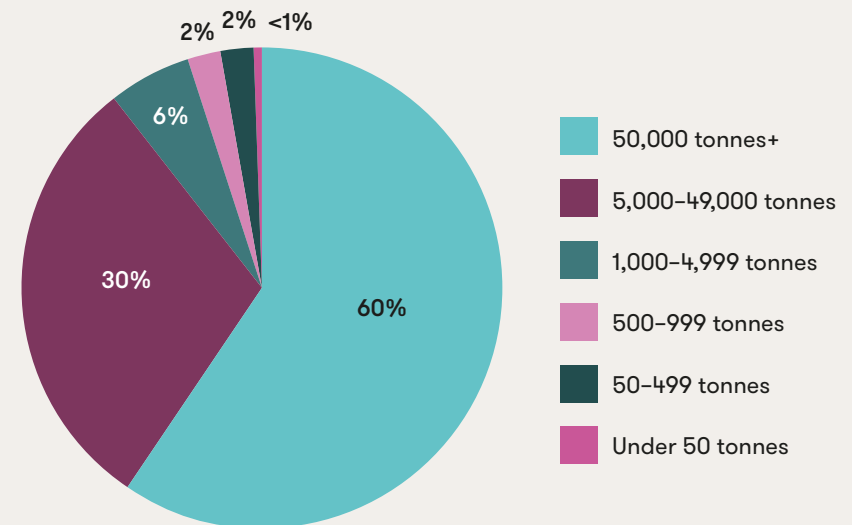


Figure 8: Share of reported crush by winery size



Analysis of grape purchases

The winegrapes reported in the National Vintage Survey are classified as either ‘winery grown’ or ‘purchased’ – ie bought from an independent supplier. There is a wide spectrum of business models, from wineries that only use their own fruit and do not purchase any grapes, to those that purchase all their grapes and grapegrowers who do not make any wine. In between, many wine businesses are both winemakers and grapegrowers – either predominantly selling their grapes but keeping some back for their own wine production, or growing some grapes and purchasing the balance of their supply from grapegrowers. There are estimated to be 2230 wineries in Australia and around 6,200 winegrape growers.

Of the 505 respondents to the National Vintage Survey 2020, 332 (66 per cent) reported purchasing grapes. Of these, 101 (20 per cent) only reported purchased fruit – i.e. did not grow any of their own, while 231 (46% of all respondents) had a mix of purchased and own-grown fruit (see Figure 9).

Figure 9: Respondents by grape supply

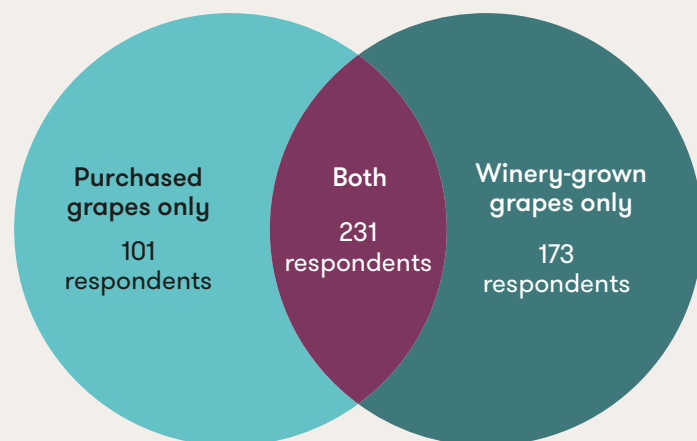


Table 3: Respondents by business model (grape supply)

	# respondents	% total
Some purchased	332	66%
All winery grown	173	34%
Both	231	46%
Some grown	404	80%
All purchased	101	20%
Total	505	100%

There were 926,160 tonnes of purchased grapes reported in 2020 – accounting for 67 per cent of the total collected tonnes. The purchases were made up of 27,432 individual batches⁸ with a total reported value of \$642,864,923.

The average value across all purchases in 2020 was \$694 per tonne, an increase of 5 per cent on the 2019 average value of \$663 per tonne.

The average value of reds increased by 3 per cent (\$28 per tonne) to \$871 per tonne, while the average value of whites increased by 5 per cent (\$25 per tonne) to \$486 per tonne (Table 4).

Table 4: Tonnes purchased and average value year-on-year comparison

Colour	2019 Purchased tonnes	2019 Average value (\$/tonne)	2020 Purchased tonnes	2020 Average value (\$/tonne)	% change in average value
Red	557,863	\$843	500,009	\$871	3%
White	497,185	\$461	426,151	\$486	5%
Total	1,055,049	\$663	926,160	\$694	5%

8. Most transactions represent individual purchases but some respondents choose to group transactions by variety and region, which does not affect the average value but makes the price dispersion analysis slightly less accurate.

The differential between reds and whites has been increasing since 2011, when the overall average price reached a low of \$413 per tonne. Since then, winegrape prices have generally been rising, although the lowest price for whites was \$344 per tonne in 2014 (see Figure 10). The average value for reds is now at 74 per cent of its peak (\$933 in 2001), while the average value for whites is at 63 per cent of its peak (\$766 in 2003).

The increasing differential between average prices for red and white varieties may be contributing to a change in the varietal mix. While seasonal factors have a strong effect, there appears to be a slight downward trend in the share of white varieties, since it peaked at 50 per cent in 2015 (Figure 11).



Figure 10: Comparison of red and white average winegrape purchase value 2007–2020

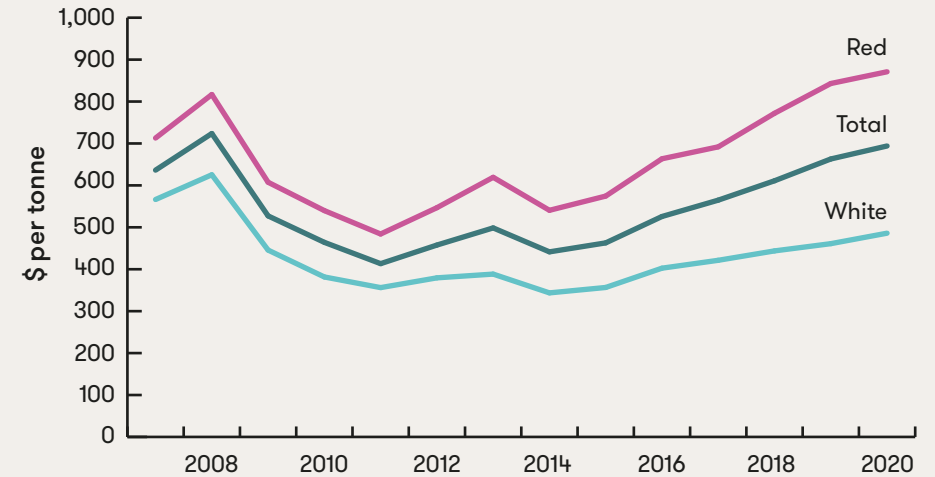
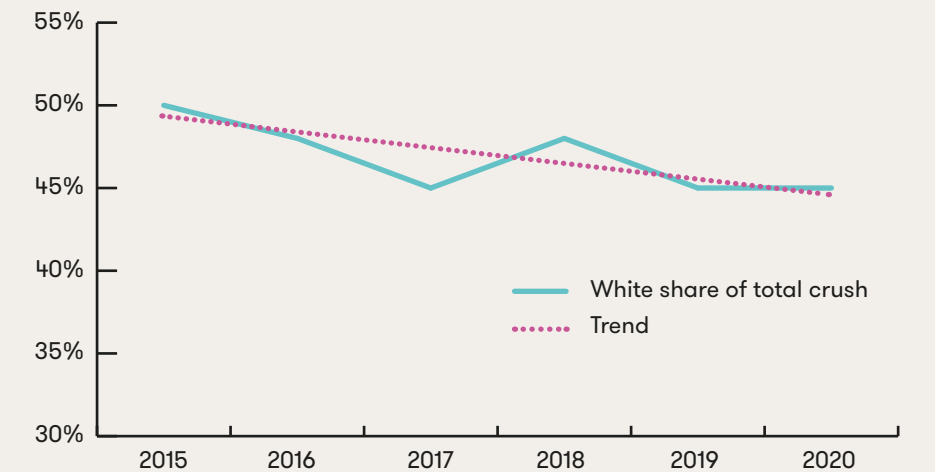


Figure 11: White share of total crush 2015–2020 (source: ABS and Wine Australia)



In 2020, the total tonnes of Chardonnay purchased was the lowest recorded since 2001⁹, despite six years of annual increases in the average price for Chardonnay. While seasonal factors were the main driver in 2020, the decrease in Chardonnay was greater than that for Shiraz. Planting data for South Australia shows that the area of Chardonnay in South Australia has decreased by 1000 hectares since 2015, while Shiraz has increased by 1700 hectares over the same timeframe¹⁰.

Figure 12 shows that the increase in average value for Shiraz is far outpacing that for Chardonnay, leading to strong demand signals favouring Shiraz.

Figure 12: Comparison of Shiraz and Chardonnay tonnes purchased and average value 2008–2020



9. Some of the decrease can be attributed to recent changes in ownership of large vineyards, which has transferred the fruit from the 'purchased' into the 'winery grown' category. However, the relative decrease has been greater for Chardonnay than for Shiraz.

10. Source: Vinehealth Australia

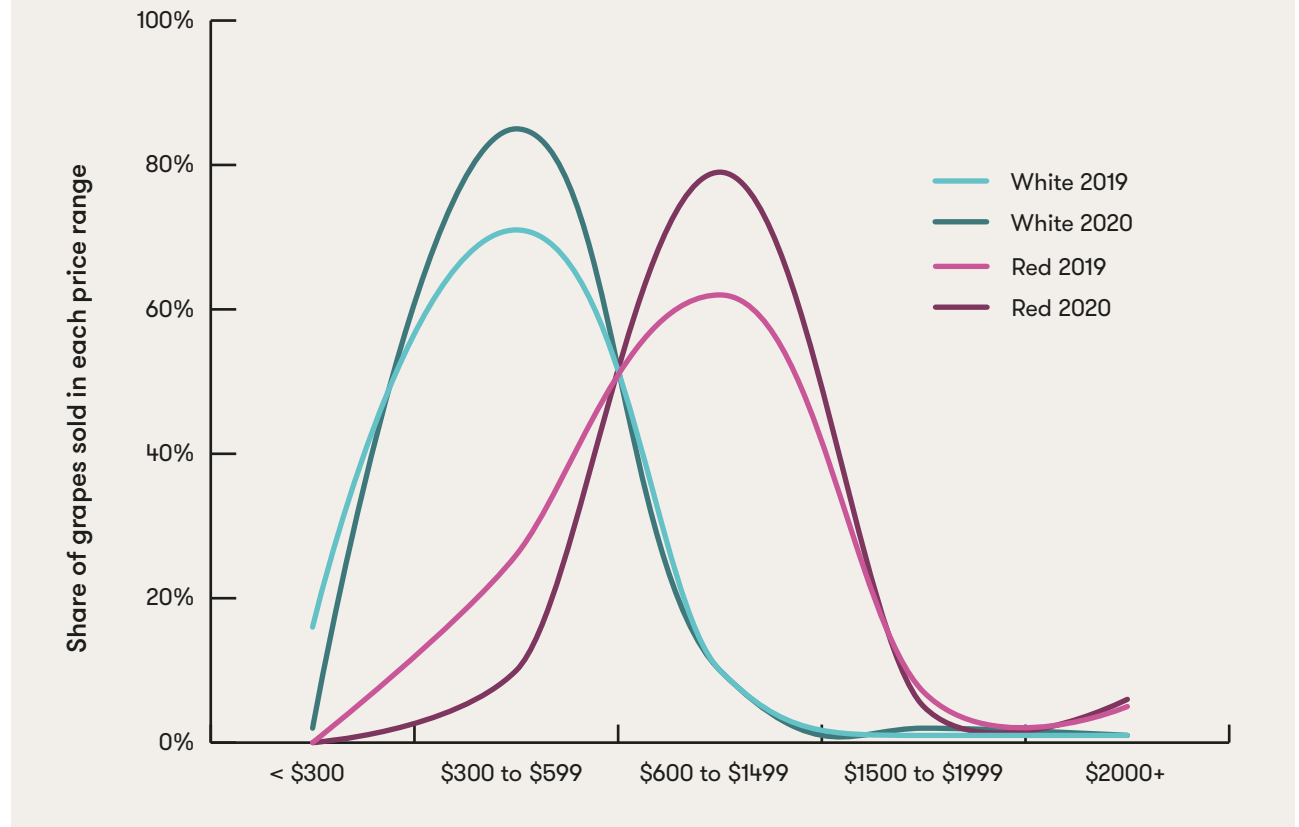
Price dispersion

The dispersion of prices paid can be determined from an analysis of the batch data. Each batch is assigned to a price segment and the volume purchased in each segment determined. The dispersion analysis for 2020 indicates an upward shift in prices at the lower end of the spectrum but little movement at the top end. The proportion of white grapes purchased at less than \$300 per tonne reduced from 16 per cent to 2 per cent, with a corresponding increase in the share purchased at \$300-\$600 per tonne from 71 per cent to 85 per cent. For reds, the share purchased at \$600-\$1500 per tonne increased from 62 per cent to 79 per cent, with a corresponding reduction in the lower price segment (Figure 13).

Estimated value of the Australian winegrape crush

Using the average value calculated for each variety and assigning the same value to winery grown fruit gives an estimate of the value of the total crush. In 2020, the estimated value of the total crush was down 9 per cent to \$1.07 billion compared with \$1.17 billion in 2019 (see Table 5). The 9 per cent reduction reflects the reduction in tonnage partly offset by the increase in average value.

Figure 13: Price dispersion for red and white purchased grapes 2020 vs 2019



	< \$300	\$300 to \$599	\$600 to \$1499	\$1500 to \$1999	\$2000+
White 2019	16%	71%	10%	1%	1%
White 2020	2%	85%	10%	2%	1%
Red 2019	0%	26%	62%	7%	5%
Red 2020	0%	10%	79%	5%	6%

Table 5: Crush by major variety 2020

Major varieties	2020 tonnes	Per cent change in tonnes	2020 weighted average purchase price	Percent change in price	Est total value ALL grapes
Red					
Shiraz	375,618	-10%	\$921	2%	\$345,838,727
Cabernet Sauvignon	223,942	-12%	\$876	4%	\$196,276,126
Merlot	95,195	-20%	\$671	4%	\$63,894,213
Pinot Noir	35,958	-24%	\$1,083	6%	\$38,944,747
Petit Verdot	22,179	1%	\$577	13%	\$12,787,196
Ruby Cabernet	14,706	8%	\$560	5%	\$8,232,640
Durif	12,796	9%	\$691	-1%	\$8,837,815
Grenache	10,596	-11%	\$1,209	23%	\$12,812,663
Mataro/Mourvèdre	4,807	-18%	\$984	15%	\$4,730,761
Tempranillo	4,744	-21%	\$995	-4%	\$4,718,618
Other red	35,920	10%			\$28,013,576
Red Total	836,462	-11%	\$871	3%	\$725,087,083
White					
Chardonnay	285,204	-19%	\$477	3%	\$136,157,927
Sauvignon Blanc	87,071	-4%	\$592	4%	\$51,518,880
Pinot Gris/Grigio	70,415	0%	\$643	2%	\$45,282,353
Muscat Gordo Blanco	54,044	-10%	\$324	17%	\$17,509,622
Semillon	50,504	-6%	\$437	7%	\$22,068,637
Colombard	47,318	-6%	\$314	14%	\$14,868,775
Muscat à petits grains blancs	20,017	-2%	\$362	2%	\$7,251,323
Riesling	16,819	-28%	\$990	9%	\$16,648,500
Prosecco	10,188	2%	\$791	-5%	\$8,062,677
Gewürztraminer	9,545	-19%	\$384	0%	\$3,665,705
Other white	33,021	-16%			\$17,259,136
White Total	684,146	-13%	\$486	5%	\$340,293,534
Grand Total	1,520,608	-12%	\$694	5%	\$1,065,380,618

Table 6: Crush by state and region 2020

Region	Tonnes purchased	Winery grown tonnes	Winery grown share	Total collected tonnes ¹¹	Share of national crush	Number of respondents
Murray Darling - Swan Hill	235,221	115,221	33%	350,443	25.5%	38
Murray Darling - Swan Hill	235,221	115,221	33%	350,443	25.5%	38
New South Wales (excluding Murray Darling – Swan Hill)	196,984	89,922	31%	286,905	20.9%	62
Big Rivers zone other	1,814	5,555	75%	7,369	0.5%	<5
Central Ranges zone other	958	228	19%	1,187	0.1%	7
Cowra	2,725	30	1%	2,755	0.2%	8
Gundagai	377	-	0%	377	0.0%	<5
Hastings River	-	10	100%	10	0.0%	<5
Hilltops	929	114	11%	1,043	0.1%	9
Hunter	880	1,278	59%	2,158	0.2%	23
Mudgee	657	1,094	62%	1,751	0.1%	5
New England Australia	-	17	100%	17	0.0%	<5
Northern Rivers zone other	8	-	0%	8	0.0%	<5
Orange	478	979	67%	1,457	0.1%	17
Perricoota	223	-	0%	223	0.0%	<5
Riverina	187,935	80,612	30%	268,547	19.5%	18
Shoalhaven Coast	-	5	100%	5	0.0%	<5
Queensland	12	161	93%	172	0.0%	13
Granite Belt	10	57	85%	67	0.0%	9
Queensland zone other	1	66	98%	67	0.0%	4
South Burnett	1	39	99%	39	0.0%	<5
South Australia	453,624	197,571	30%	651,195	47.3%	244
Adelaide Hills	8,632	3,417	28%	12,049	0.9%	72
Adelaide Plains	2,121	4	0%	2,125	0.2%	8
Barossa Valley	17,506	10,820	38%	28,326	2.1%	80
Barossa zone other	-	743	100%	743	0.1%	<5
Clare Valley	5,890	6,056	51%	11,946	0.9%	42
Coonawarra	8,165	18,076	69%	26,240	1.9%	36
Currency Creek	1,521	1,668	52%	3,189	0.2%	17

11. The total collected tonnes are lower than the total estimated tonnes reported in the National Vintage Report due to the estimated non-response rate of 9.5%

Table 6: Crush by state and region 2020 (continued)

Region	Tonnes purchased	Winery grown tonnes	Winery grown share	Total collected tonnes ¹¹	Share of national crush	Number of respondents
Eden Valley	1,825	1,799	50%	3,624	0.3%	41
Fleurieu zone other	2,033	134	6%	2,167	0.2%	11
Kangaroo Island	19	126	87%	145	0.0%	<5
Langhorne Creek	17,778	6,508	27%	24,286	1.8%	49
Limestone Coast zone other	2,252	4,877	68%	7,129	0.5%	21
Lower Murray zone other	4,027	90	2%	4,117	0.3%	9
McLaren Vale	18,183	10,568	37%	28,751	2.1%	85
Mount Benson	1,389	872	39%	2,260	0.2%	10
Mount Gambier	391	258	40%	649	0.0%	7
Mount Lofty Ranges zone other	575	29	5%	604	0.0%	7
Padthaway	11,104	5,324	32%	16,428	1.2%	21
Riverland	344,087	117,299	25%	461,385	33.5%	66
Robe	189	1,168	86%	1,356	0.1%	5
Southern Fleurieu	601	7	1%	608	0.0%	11
Southern Flinders Ranges	375	241	39%	615	0.0%	5
The Peninsulas	75	5	6%	79	0.0%	<5
Wrattonbully	4,889	7,483	60%	12,372	0.9%	24
Tasmania	2,467	6,699	73%	9,166	0.7%	10
Tasmania	2,467	6,699	73%	9,166	0.7%	10
Victoria (excluding Murray Darling – Swan Hill)	18,439	26,499	59%	44,938	3.3%	150
Alpine Valleys	504	-	0%	504	0.0%	<5
Beechworth	-	17	100%	17	0.0%	<5
Bendigo	1,260	140	10%	1,400	0.1%	12
Central Victoria zone other	435	2,072	83%	2,507	0.2%	<5
Geelong	153	831	84%	984	0.1%	10
Gippsland	-	149	100%	149	0.0%	<5
Glenrowan	18	363	95%	381	0.0%	<5
Goulburn Valley	3,189	3,223	50%	6,412	0.5%	18
Grampians	487	885	65%	1,372	0.1%	11
Heathcote	2,154	4,896	69%	7,049	0.5%	38

11. The total collected tonnes are lower than the total estimated tonnes reported in the National Vintage Report due to the estimated non-response rate of 9.5%

Table 6: Crush by state and region 2020 (continued)

Region	Tonnes purchased	Winery grown tonnes	Winery grown share	Total collected tonnes ¹¹	Share of national crush	Number of respondents
Henty	6	225	97%	231	0.0%	<5
King Valley	5,654	5,156	48%	10,810	0.8%	21
Macedon Ranges	15	30	67%	44	0.0%	7
Mornington Peninsula	596	1,107	65%	1,703	0.1%	28
North East Victoria zone other	19	23	55%	42	0.0%	<5
North West Victoria zone other	31	116	79%	147	0.0%	<5
Port Phillip zone other	9	16	64%	25	0.0%	<5
Pyrenees	353	617	64%	970	0.1%	14
Rutherglen	162	2,077	93%	2,239	0.2%	10
Strathbogie Ranges	176	1,130	87%	1,305	0.1%	8
Sunbury	47	-	0%	47	0.0%	<5
Upper Goulburn	338	18	5%	356	0.0%	8
Western Victoria zone other	38	-	0%	38	0.0%	2
Yarra Valley	2,796	3,410	55%	6,206	0.5%	38
Western Australia	19,414	13,613	41%	33,027	2.4%	89
Blackwood Valley	631	-	0%	631	0.0%	6
Central Western Australia	2	-	0%	2	0.0%	<5
Geographe	1,141	502	31%	1,643	0.1%	20
Great Southern	3,505	1,945	36%	5,450	0.4%	27
Manjimup	13	3	17%	16	0.0%	<5
Margaret River	12,528	8,784	41%	21,312	1.5%	59
Peel	-	12	100%	12	0.0%	<5
Pemberton	812	473	37%	1,285	0.1%	15
Perth Hills	115	33	22%	148	0.0%	8
Swan District	667	1,861	74%	2,528	0.2%	14
Grand Total	926,160	449,686	33%	1,375,846	100.0%	505¹²

11. The total collected tonnes are lower than the total estimated tonnes reported in the National Vintage Report due to the estimated non-response rate of 9.5%

12. The total number of respondents is less than the sum of respondents for individual regions/states as respondents can source fruit from multiple regions.

Varieties outside the top 10 reported in the National Vintage Survey 2020

These varieties were outside the top 10 for each colour but reported individually in the regional summary tables, as there are always at least three wineries per region reporting the variety. These are listed in order of reported crush volume:

Reds:

- Malbec
- Sangiovese
- Muscat à petits grains rouges
- Nero d'Avola
- Montepulciano
- Barbera
- Cabernet Franc
- Touriga Nacional
- Pinot Meunier
- Graciano
- Nebbiolo
- Lagrein

Whites:

- Verdelho
- Viognier
- Chenin blanc
- Fiano
- Vermentino
- Marsanne
- Roussanne
- Grüner Veltliner

Varieties grouped as 'other' in regional summary reports but which have at least three wineries reporting them in total – listed alphabetically.¹³

Other reds:

- Aglianico
- Alicante Bouschet
- Black Muscat
- Carignan
- Carmenere
- Chambourcin
- Cinsaut
- Counoise
- Dolcetto
- Gamay
- Lambrusco
- Mencia
- Negroamaro
- Rubired
- Sagrantino
- Saperavi
- Souzao
- Tannat
- Tarrango
- Tinta Barroca
- Tinta Cao
- Zinfandel

Other whites:

- Albarino
- Arinto
- Arneis
- Canada Muscat
- Doradillo
- Greco
- Grenache Blanc
- Moscato Giallo
- Muscadelle (Tokay)
- Orange Muscat
- Palomino Fino
- Pedro Ximenez
- Pinot blanc
- Savagnin
- Sultana
- Trebbiano
- Verdejo
- Verduzzo

13. There are a further 29 red and 25 white varieties reported by at least one winery – including some that are not identified by name. These are not listed to protect the confidentiality of the respondents.

Method

The National Vintage Survey is a single annual crush and price survey conducted by Wine Australia on behalf of the Australian wine sector. This report has been prepared by Wine Australia based on an analysis of survey results.

All known wine businesses were surveyed. Wine Tasmania conducted the survey in Tasmania in collaboration with Wine Australia to ensure alignment of method and to minimise survey load.

Respondents were asked to provide individual transaction data by variety and region for grape purchases and a summary of their own (winery) grown fruit by variety and region. This enables accurate reporting of crush (production) and price dispersion data by variety and GI region as well as at a national and state level.

Responses were received from 505 businesses, including all wineries known to have crushed over 1,000 tonnes. The collected tonnage is estimated to account for 90.5 per cent of all winegrapes crushed in 2020.

Calculating the national crush estimate

At a national level, the data collected has been scaled up to provide an estimate of the actual crush by variety (including non-collected tonnes).

The actual crush figure for each vintage is taken to be the figure provided by the Department of Agriculture (now Department of Agriculture Water and the Environment) levies unit, which collects levies based on crush and is the most accurate crush figure available. This figure is updated as levy returns are received and is not finalised until at least 12-18 months after the vintage it refers to. Therefore, Wine Australia prepares an early estimate of the crush for the wine sector based on the survey results.

The crush estimate is based on calculating the ratio of tonnes collected in the survey in the current year to the tonnes collected from the same respondents in the previous year¹³. This is assumed to be representative of the overall change in crush volume between the two years, although it can be affected by other factors including changes of ownership and business decisions around use of fruit.

This change in crush is applied to the final Dept of Agriculture figure¹⁴ for the previous vintage to provide an estimate for the current vintage.

The Wine Australia estimate in the 2019 survey was 1,728,454 tonnes. This estimate was within 3,000 tonnes (0.2 per cent) of the Department of Agriculture figure as at May 2020.

2020 estimated crush calculation

Change in crush from respondents who responded in 2019 and 2020: -11.9%

Department of Agriculture figure for 2019: 1,725,758 tonnes

Calculation: $1,725,758 \times (1 - 0.119) = 1,520,608$

Wine Australia estimated crush for 2020: 1,520,608 tonnes

It should be noted that the 2019 figures reported in this report will vary slightly from what was reported last year, as they have been adjusted based on using the updated Department of Agriculture recorded figure for 2019 and incorporating late responses.

¹³. The tonnage collected from this group is 89% of the total estimated crush

¹⁴. In fact, the Dept of Agriculture figure can continue to change for many months as late returns are received. The latest available figure (used in this calculation) is from May 2020.

Notes on the regional summary tables

Individual regional tables and state reports prepared based on the survey results use the collected figures rather than scaled-up figures, and are therefore likely to underestimate their total crush but do not build in any assumptions, which would be less reliable at a variety-region level of detail.

Where tonnes purchased have been reported without a price attached, these tonnes are not included in the price dispersion section of the table or in the calculation of the average price for that variety. Therefore the total tonnes purchased may be higher than the sum of tonnes in each price bracket and the average purchase value may be higher than the total reported value divided by the total reported tonnes for that variety.

Where there are fewer than three wineries reporting a purchase of a particular variety, the total purchase value and average price are not displayed in the report to protect confidentiality. However, the calculated value is included in the total purchase value for red and white varieties overall.

The value of winery-grown fruit is estimated using the same calculated average purchase value as applies for purchased fruit of that variety in that region. Where there are no purchases of a particular variety, the average for that variety across all similar regions is used to estimate the value, or – if that is not available – then the average for red or white in the same region is used. It should be noted that this figure is an estimate only as winery-grown fruit by definition does not have a commercial purchase value.

Note: there are variations in the calculation of total winegrape value depending on whether the calculation is made at a varietal/regional or varietal/national level as a result of changes in the proportion of own grown and purchased fruit.



National Vintage Report 2020

Appendix: Regional Summary Tables

This appendix contains price dispersion tables by region and variety. The information includes tonnes purchased and the breakdown of purchases by price bands, tonnes of own grown fruit and an estimated total value of all grapes. It is important to note that these tables utilise collected data and therefore tonnes and total value will differ from figures quoted in the National Vintage Report 2020. For purchased grapes, if a regional/variety combination did not have three or more purchasers, it was excluded for the sake of privacy of those respondents.

Only defined GI regions where the total collected tonnage exceeds 1000 tonnes have been included in this report. Information for smaller regions and 'zones - other' can be obtained on request. Please contact 08 8228 2000 or market.insights@wineaustralia.com.

Notes to all tables

1. Tonnes purchased may be slightly higher than the sum of tonnes in all price ranges as some fruit does not have a price specified.
2. Where there are fewer than three purchasers of a variety, the average price and total value are not reported.
3. The estimated non-response rate nationally is 9.5%; however, the non-response rate varies for each region. Generally, regions with more small wineries and less purchased fruit will have higher non-response rates. As the number and identity of respondents can change from year to year, changes in the size of the crush can be partly attributable to changes in the non-response rate.

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Murray Darling – Swan Hill

NSW/VIC

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Cabernet Sauvignon	36,114		1,392	34,722		\$24,285,108	\$672	11%	14,038	28%	50,153	\$33,725,218	
Durif	849			849		\$634,618	\$748	13%	72	8%	921	\$688,546	
Graciano	2			2					134	98%	137	\$95,690	
Grenache	327		98	229		\$223,311	\$683	18%	359	52%	686	\$468,965	
Malbec	412		300	112		\$246,556	\$598		467	53%	879	\$525,657	
Mataro/Mourvèdre	175			175						0%	175	\$109,498	
Merlot	20,188		4,435	15,753		\$11,968,183	\$593	7%	6,536	24%	26,724	\$15,842,871	
Montepulciano									250	100%	250	\$190,507	
Muscat à petits grains rouges	323		91	232		\$171,582	\$532	-15%		0%	323	\$171,582	
Nebbiolo									30	100%	30	\$20,160	
Nero d'Avola	30			30					265	90%	295	\$324,716	
Petit Verdot	1,992		1,257	735		\$974,205	\$489	1%	893	31%	2,885	\$1,410,860	
Pinot Noir	4,062		3,128	934		\$2,375,748	\$585	30%	1,871	32%	5,933	\$3,470,061	
Ruby Cabernet	751		53	698		\$492,609	\$656	9%	2,487	77%	3,238	\$2,124,217	
Sangiovese	482		153	329		\$299,804	\$622	16%	429	47%	911	\$567,036	
Shiraz	51,732		4,185	47,547		\$34,359,510	\$664	11%	20,523	28%	72,255	\$47,990,688	
Tempranillo	381			381		\$249,471	\$655		897	70%	1,278	\$836,653	
Other red	2,626	37	701	1,887	1	\$1,605,738	\$611	24%	3,774	59%	6,400	\$3,913,163	
Red total	120,446	37	15,793	104,615	1	\$78,030,395	\$648	11%	53,025	31%	173,472	\$112,476,087	

(continues)

Murray Darling – Swan Hill (continued)

NSW/VIC

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
White													
Chardonnay	49,146	1,328	47,162	656		\$19,667,668	\$400	10%	23,917	33%	73,064	\$29,239,096	
Chenin blanc	128		128							0%	128	\$47,114	
Colombard	7,300	2,403	4,897			\$2,332,652	\$320	16%	4,075	36%	11,375	\$3,634,695	
Fiano	128		101	24	3	\$67,065	\$524	5%	1,360	91%	1,488	\$780,115	
Gewürztraminer	121		121							0%	121	\$51,221	
Muscat à petits grains blancs	1,864		1,812	52		\$631,635	\$339	2%	206	10%	2,069	\$701,345	
Muscat Gordo Blanco	15,711	2,313	13,399			\$5,117,823	\$326	16%	4,385	22%	20,096	\$6,546,169	
Pinot Gris/Grigio	11,416		10,568	848		\$6,004,317	\$526	6%	15,920	58%	27,335	\$14,377,481	
Prosecco	2,306		557	1,750		\$1,635,407	\$709	30%	1,255	35%	3,561	\$2,525,367	
Riesling	193		193						375	66%	567	\$282,079	
Sauvignon Blanc	20,100		19,490	610		\$9,302,940	\$463	7%	3,278	14%	23,378	\$10,820,141	
Semillon	3,584	478	3,106			\$1,249,710	\$349	20%	5,065	59%	8,649	\$3,015,864	
Verdelho									629	100%	629	\$223,240	
Vermentino	155		108	46	2	\$103,123	\$664		407	72%	562	\$373,155	
Viognier	309		309						82	21%	391	\$147,884	
Other white	2,314	194	2,115	4	1	\$778,772	\$337	17%	1,244	35%	3,558	\$1,197,254	
White total	114,775	6,716	104,064	3,989	4	2	\$47,202,199	\$411	11%	62,196	35%	176,971	\$73,962,220
Grand total	235,221	6,753	119,857	108,604	5	2	\$125,232,594	\$532	13%	115,221	33%	350,443	\$186,438,307

Cowra

NSW

Variety	Tonnes purchased	Price dispersion				Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000							
Red												
Cabernet Sauvignon	410		255	154		\$245,229	\$599		1	0%	410	\$245,528
Grenache									2	100%	2	\$1,290
Mataro/Mourvèdre									2	100%	2	\$1,286
Merlot	217		153	46	18					0%	217	\$144,557
Pinot Noir	88			88						0%	88	\$94,544
Shiraz	440		187	237	16	\$295,772	\$672		18	4%	457	\$307,537
Other red									1	100%	1	\$309
Red total	1,155		596	525	34	\$780,101	\$676		23	2%	1,177	\$795,052
White												
Chardonnay	1,325		1,123	202		\$647,094	\$488		6	0%	1,331	\$650,024
Pinot Gris/Grigio	60		60							0%	60	\$27,207
Semillon	47	47								0%	47	\$7,011
Verdelho	138		116	22						0%	138	\$66,658
Vermentino									1	100%	1	\$691
White total	1,570	47	1,299	224		\$747,970	\$476	4%	7	0%	1,577	\$751,591
Grand total	2,725	47	1,895	749	34	\$1,528,071	\$561	3%	30	1%	2,755	\$1,546,643

Hilltops

NSW

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Barbera	4				4				4	53%	8	\$11,250	
Cabernet Sauvignon	397		110	287		\$295,680	\$745	-28%	4	1%	401	\$298,661	
Malbec	23		23							0%	23	\$11,530	
Merlot	39		16	23					3	8%	42	\$27,309	
Montepulciano									0	100%	0	\$395	
Nebbiolo	5				5				24	84%	28	\$42,465	
Sangiovese	4				4					0%	4	\$6,400	
Shiraz	414			388	26	\$309,370	\$747	-34%	70	14%	484	\$361,403	
Tempranillo	5				5					0%	5	\$7,110	
Red total	889		149	698	43	\$667,327	\$750	-32%	105	11%	994	\$766,522	
White													
Chardonnay	3			3						0%	3	\$3,840	
Fiano	4				4				3	43%	7	\$10,500	
Pinot Gris/Grigio	15			15						0%	15	\$21,181	
Prosecco	6				6					0%	6	\$9,600	
Riesling	5			5						0%	5	\$6,000	
Sauvignon Blanc	6			6						0%	6	\$5,130	
Viognier									6	100%	6	\$8,828	
White total	39			29	10	\$51,751	\$1,316	44%	9	19%	49	\$65,079	
Grand total	929		149	727	53	\$719,077	\$774	-29%	114	11%	1,043	\$831,601	

Hunter

NSW

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Barbera										12	100%	12	\$20,395
Cabernet Sauvignon										26	100%	26	\$41,219
Durif										5	100%	5	\$6,120
Merlot	4			4						20	84%	24	\$28,107
Muscat à petits grains rouges										2	100%	2	\$3,038
Nero d'Avola	0			0							0%	0	\$375
Petit Verdot										1	100%	1	\$692
Pinot Noir										25	100%	25	\$48,480
Sangiovese										3	100%	3	\$3,661
Shiraz	90		10	23	16	41	\$156,380	\$1,744	6%	190	68%	280	\$487,578
Tempranillo	8					8				55	88%	63	\$94,326
Red total	101		10	27	24	41	\$172,632	\$1,701	8%	338	77%	440	\$733,990
White													
Chardonnay	185			88	89	8	\$262,373	\$1,420	-2%	554	75%	738	\$1,048,801
Gewürztraminer										9	100%	9	\$7,745
Pinot Gris/Grigio										5	100%	5	\$5,842
Semillon	178			106	71		\$244,473	\$1,377	8%	235	57%	413	\$568,144
Verdelho	411	-	-	408	3	-	\$461,503	\$1,123	-2%	109	21%	520	\$584,051
Vermentino	5	-	-	-	5	-				8	62%	13	\$23,400
Viognier	-									16	100%	16	\$22,794
Other white	-									4	100%	4	\$6,991
White total	778	-	-	602	168	8	\$977,348	\$1,256	-2%	940	55%	1,718	\$2,267,769
Grand total	880	-	10	629	192	49	\$1,149,980	\$1,307	-4%	1,278	59%	2,158	\$3,001,759

Mudgee

NSW

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Cabernet Sauvignon	268			241	27				74	22%	342	\$270,470	
Merlot	152			152					35	19%	187	\$121,427	
Pinot Noir	138			131	7					0%	138	\$111,045	
Sangiovese									3	100%	3	\$3,940	
Shiraz	52			52					322	86%	374	\$243,030	
Touriga Nacional									0	100%	0	\$656	
Other red									1	100%	1	\$1,455	
Red total	610			576	34				435	42%	1,045	\$752,023	
White													
Chardonnay	27		27						358	93%	385	\$163,785	
Gewürztraminer									47	100%	47	\$41,874	
Pinot Gris/Grigio	3				3				199	99%	202	\$322,880	
Sauvignon Blanc	8		8						2	16%	9	\$3,970	
Semillon									42	100%	42	\$39,285	
Verdelho	7				7				5	43%	12	\$19,432	
Vermentino									1	100%	1	\$1,976	
Viognier	2				2					0%	2	\$3,600	
Other white									5	100%	5	\$7,828	
White total	47		35		12				659	93%	706	\$604,630	
Grand total	657	-	35	576	46	-			1,094	62%	1,751	\$1,356,654	

Orange

NSW

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Cabernet Franc	2				2				6	74%	8	\$13,376	
Cabernet Sauvignon	10			10					85	89%	95	\$95,170	
Grenache									9	100%	9	\$17,909	
Malbec									14	100%	14	\$19,540	
Merlot	17			17					80	83%	97	\$82,206	
Pinot Noir									43	100%	43	\$83,314	
Sangiovese	10				10					0%	10	\$15,179	
Shiraz	13			3	10				219	95%	231	\$340,565	
Tempranillo									10	100%	10	\$16,028	
Other red									1	100%	1	\$1,455	
Red total	52			30	22		\$61,890	\$1,189	-16%	466	90%	518	\$684,742
White													
Chardonnay	98			98			\$129,543	\$1,317	-9%	162	62%	260	\$342,894
Gewürztraminer	3			2	1				3	50%	6	\$8,642	
Marsanne									6	100%	6	\$8,029	
Pinot Gris/Grigio	110			5	104		\$171,782	\$1,566	14%	79	42%	189	\$295,258
Prosecco									65	100%	65	\$54,994	
Riesling	1								27	96%	28	\$37,661	
Sauvignon Blanc	178			159	20		\$228,555	\$1,283	0%	171	49%	349	\$447,684
Verdelho	27			27						0%	27	\$29,416	
Vermentino	6				6					0%	6	\$9,128	
Other white	3			3						0%	3	\$3,060	
White total	426			294	131		\$577,125	\$1,354	-1%	513	55%	939	\$1,236,766
Grand total	478			324	153		\$638,998	\$1,336	-3%	979	67%	1,457	\$1,921,507

Riverina

NSW

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Barbera	271		271						152	36%	424	\$189,336	
Cabernet Franc	7			7						0%	7	\$4,344	
Cabernet Sauvignon	15,672		5,816	9,856		\$9,925,328	\$633	6%	6,009	28%	21,680	\$13,730,675	
Durif	7,182		1,947	5,215	20	\$4,706,836	\$655	-1%	1,038	13%	8,221	\$5,387,217	
Grenache	77		77						99	56%	176	\$96,778	
Lagrein									60	100%	60	\$73,740	
Malbec	478			478					263	35%	741	\$488,292	
Mataro/Mourvèdre	278		263	15		\$120,164	\$432	1%	48	15%	326	\$141,049	
Merlot	11,571		2,473	9,098		\$7,038,580	\$608	8%	5,959	34%	17,529	\$10,663,193	
Montepulciano	60		27	33					132	69%	192	\$143,005	
Muscat à petits grains rouges	296		296			\$105,855	\$357	-3%	370	56%	667	\$238,074	
Nero d'Avola	51		18	33					399	89%	450	\$327,898	
Petit Verdot	1,907		1,900			\$928,899	\$487	3%	765	29%	2,672	\$1,301,268	
Pinot Noir	3,613		630	2,982		\$2,079,429	\$576	20%	529	13%	4,142	\$2,384,158	
Ruby Cabernet	5,721		4,756	965		\$3,104,806	\$543	3%	1,977	26%	7,698	\$4,177,918	
Sangiovese	137		137			\$68,360	\$500	9%	166	55%	302	\$151,230	
Shiraz	39,443		1,312	38,131		\$24,973,309	\$633	5%	15,302	28%	54,746	\$34,661,985	
Tempranillo	4		4						508	99%	511	\$281,204	
Touriga Nacional	20			20					18	46%	38	\$28,230	
Other red	2,981		808	2,173		\$1,815,660	\$609	12%	5,211	64%	8,193	\$4,989,483	
Red Total	89,770		20,736	69,007	20	\$55,450,242	\$618	5%	39,005	30%	128,775	\$79,459,078	

(continues)

Riverina (continued)

NSW

Variety	Tonnes purchased	Price dispersion				Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000							
White												
Chardonnay	31,391		31,391			\$12,703,043	\$405	4%	14,275	31%	45,666	\$18,479,919
Chenin blanc	345		345			\$119,349	\$345	13%	141	29%	486	\$168,047
Colombard	5,774		5,774			\$1,984,787	\$344	3%	1,389	19%	7,163	\$2,462,374
Fiano	53		53							0%	53	\$26,320
Gewürztraminer	3,572		3,572			\$1,274,477	\$357	2%	1,449	29%	5,021	\$1,791,386
Marsanne	485		485			\$161,059	\$332	-8%	94	16%	578	\$192,276
Muscat à petits grains blancs	7,668		7,668			\$2,692,316	\$351	0%	3,655	32%	11,323	\$3,975,590
Muscat Gordo Blanco	5,098		5,098			\$1,788,942	\$351	2%	809	14%	5,907	\$2,072,818
Pinot Gris/Grigio	9,723		9,703	20		\$4,821,228	\$496	5%	7,976	45%	17,700	\$8,776,237
Prosecco	89		89							0%	89	\$48,923
Riesling	1,042		1,042			\$363,013	\$348	4%	800	43%	1,841	\$641,566
Roussanne	175		175							0%	175	\$59,378
Sauvignon Blanc	10,865		10,865			\$5,015,258	\$462	6%	3,967	27%	14,832	\$6,846,495
Semillon	16,791		16,723	68		\$6,013,367	\$358	2%	4,442	21%	21,232	\$7,604,093
Verdelho	849		849			\$335,018	\$395	19%	1,081	56%	1,930	\$761,737
Vermentino	20		20							0%	20	\$10,150
Viognier	1,255		1,255			\$475,173	\$379	7%	145	10%	1,400	\$530,151
Other white	2,971	40	2,931			\$1,299,615	\$437	1%	1,384	32%	4,355	\$1,904,957
White Total	98,164	40	98,037	88		\$39,191,413	\$399	4%	41,607	30%	139,772	\$56,352,417
Grand Total	187,935	40	118,773	69,095	20	\$94,640,857	\$504	5%	80,612	30%	268,547	\$135,811,495

Adelaide Hills

SA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Barbera	3					3				6	68%	9	\$18,951
Cabernet Franc	1				1					8	93%	9	\$14,386
Cabernet Sauvignon	183			74	64	45	\$296,853	\$1,623	-9%	112	38%	294	\$478,006
Malbec	2					2					0%	2	\$2,816
Mataro/Mourvèdre										4	100%	4	\$7,293
Merlot	267			230	37		\$284,819	\$1,066	3%	11	4%	278	\$296,252
Montepulciano	7				7						0%	7	\$12,040
Nebbiolo	8				8					30	80%	38	\$71,934
Nero d'Avola	3					3					0%	3	\$5,600
Petit Verdot	7				7						0%	7	\$10,400
Pinot Meunier	76				48	29	\$144,699	\$1,894	22%		0%	76	\$144,699
Pinot Noir	1,984		21	439	864	660	\$3,700,662	\$1,865	16%	440	18%	2,424	\$4,522,302
Sangiovese	32			4	23	5	\$52,102	\$1,605	7%	1	3%	33	\$53,611
Shiraz	511			119	82	310	\$1,048,022	\$2,053	-3%	349	41%	859	\$1,763,876
Tempranillo	49				20	29	\$97,222	\$1,983	0%	9	16%	58	\$115,899
Other red	17				7	10	\$36,432	\$2,132	7%	12	41%	29	\$62,016
Red total	3,148		21	866	1,169	1,093	\$5,713,069	\$1,815	14%	982	24%	4,131	\$7,580,080

(continues)

Adelaide Hills (continued)

SA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
White													
Chardonnay	1,619			493	670	457	\$2,734,886	\$1,689	3%	462	22%	2,082	\$3,515,957
Fiano	5		4			1					0%	5	\$4,020
Gewürztraminer										1	100%	1	\$1,333
Grüner Veltliner	70				44	24	\$140,505	\$2,002	1%	42	38%	112	\$224,958
Muscat à petits grains blancs	4			4							0%	4	\$3,328
Pinot Gris/Grigio	910		36	484	290	85	\$1,299,292	\$1,427	-7%	297	25%	1,208	\$1,723,400
Prosecco										19	100%	19	\$15,727
Riesling	57				16	41	\$115,646	\$2,032	57%	23	29%	80	\$161,857
Roussanne										3	100%	3	\$4,777
Sauvignon Blanc	2,683		20	1,035	1,479	136	\$3,861,458	\$1,439	6%	1,491	36%	4,173	\$6,007,035
Semillon	93			83	10		\$98,525	\$1,065	7%	63	40%	155	\$165,504
Vermentino	4			4							0%	4	\$5,083
Viognier	17			11	6		\$20,326	\$1,177	-3%	10	36%	27	\$31,872
Other white	21				21	1	\$36,232	\$1,692	6%	24	53%	45	\$76,395
White total	5,484		60	2,114	2,535	745	\$8,320,682	\$1,517	3%	2,435	31%	7,918	\$11,941,245
Grand total	8,632		80	2,981	3,704	1,838	\$14,036,991	\$1,626	7%	3,417	28%	12,049	\$19,521,325

Adelaide Plains

SA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Cabernet Sauvignon	193			193			\$205,292	\$1,063	1%	4	2%	197	\$209,542
Grenache	67			67							0%	67	\$55,734
Mataro/Mourvèdre	47			15	32						0%	47	\$70,088
Merlot	109			98	11		\$96,399	\$883	7%		0%	109	\$96,399
Pinot Noir	37		37								0%	37	\$18,380
Sangiovese	19			19							0%	19	\$14,183
Shiraz	1,098			909	186	3	\$1,247,251	\$1,136	6%		0%	1,098	\$1,247,251
Tempranillo	9			9							0%	9	\$11,258
Red total	1,579		37	1,310	229	3	\$1,718,584	\$1,088	7%	4	0%	1,583	\$1,722,834
White													
Chardonnay	125			125							0%	125	\$129,994
Pinot Gris/Grigio	187			187							0%	187	\$211,028
Sauvignon Blanc	224			224			\$223,550	\$999	2%		0%	224	\$223,550
Viognier	6			6							0%	6	\$8,708
White total	542			542			\$573,280	\$1,058	13%		0%	542	\$573,280
Grand total	2,121		37	1,852	229	3	\$2,291,864	\$1,081	8%	4	0%	2,125	\$2,296,114

Barossa Valley including Barossa Zone other
SA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Barbera	1				1					0%	1	\$1,998	
Cabernet Franc	43			28	11	4	\$60,116	\$1,393	7%	5	10%	48	\$66,441
Cabernet Sauvignon	2,029			5	305	1,719	\$4,708,508	\$2,321	13%	1,796	47%	3,824	\$8,876,212
Durif	50				23	27	\$101,845	\$2,024	17%	3	5%	53	\$107,311
Graciano	10			3	7		\$15,912	\$1,566		10	50%	20	\$32,004
Grenache	1,254			11	331	911	\$2,754,203	\$2,197	17%	305	20%	1,559	\$3,424,920
Lagrein	0			0							0%	0	\$280
Malbec	12			1	4	7	\$23,691	\$1,990	8%	42	78%	54	\$107,428
Mataro/Mourvèdre	383			8	69	306	\$869,592	\$2,272	17%	249	39%	632	\$1,435,073
Merlot	414			220	194		\$601,219	\$1,451	29%	175	30%	590	\$855,766
Montepulciano	21			1	4	16	\$63,817	\$2,990	61%	18	45%	39	\$116,343
Muscat à petits grains rouges	8			8							0%	8	\$6,090
Nero d'Avola	1				1					10	89%	11	\$21,171
Petit Verdot	15				12	3				46	75%	61	\$113,639
Pinot Noir	98			98			\$84,940	\$866	8%		0%	98	\$84,940
Sangiovese	156			130	25		\$214,464	\$1,377	-2%	16	9%	172	\$236,781
Shiraz	10,269				504	9,764	\$26,820,934	\$2,612	13%	8,046	44%	18,315	\$47,836,262
Tempranillo	116				74	42	\$232,486	\$2,007	10%	27	19%	143	\$286,844
Touriga Nacional										51	100%	51	\$98,379
Other red	123			56	42	26	\$194,859	\$1,580	-4%	53	30%	177	\$278,946
Red total	15,004			570	1,608	12,825	\$36,785,398	\$2,452	14%	10,852	42%	25,856	\$63,986,826

(continues)

Barossa Valley including Barossa Zone other (continued)
SA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
White													
Chardonnay	783		780	1	3	\$589,684	\$753	11%	292	27%	1,076	\$809,609	
Chenin blanc	4			4						0%	4	\$7,548	
Fiano									13	100%	13	\$20,685	
Gewürztraminer	40		40							0%	40	\$29,775	
Marsanne	7			7		\$10,147	\$1,521	-5%	13	66%	20	\$29,936	
Muscat à petits grains blancs	156		154	1	1	\$171,640	\$1,100	17%	48	23%	204	\$224,254	
Pinot Gris/Grigio	102		97	5		\$110,049	\$1,083		42	29%	144	\$155,509	
Riesling	359		345	14		\$320,214	\$892	4%	58	14%	417	\$372,048	
Roussanne	4			4		\$6,460	\$1,709		1	12%	4	\$7,335	
Sauvignon Blanc	230		230			\$200,800	\$873	2%	18	7%	248	\$216,420	
Semillon	547	2	527	18		\$417,809	\$763	15%	121	18%	668	\$510,043	
Vermentino	44		42	3		\$42,738	\$966		6	11%	50	\$48,108	
Viognier	209		158	37	14	\$282,286	\$1,350	1%	13	6%	222	\$299,303	
Other white	17		7	3	6	\$29,105	\$1,756	33%	88	84%	105	\$183,722	
White total	2,502	2	2,381	95	23	\$2,218,255	\$887	9%	712	22%	3,214	\$2,914,295	
Grand total	17,506	2	2,952	1,704	12,849	\$39,003,653	\$2,228	12%	11,563	40%	29,069	\$66,901,120	

Clare Valley

SA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Cabernet Franc	0			0						9	96%	9	\$13,349
Cabernet Sauvignon	585			163	268	154	\$1,022,828	\$1,747	16%	917	61%	1,503	\$2,625,168
Graciano										6	100%	6	\$11,195
Grenache	39			20	16	3	\$55,630	\$1,441	-4%	124	76%	163	\$234,601
Malbec	44			11	29	4	\$69,071	\$1,558	6%	91	67%	136	\$211,275
Mataro/Mourvèdre	51				40	11	\$96,211	\$1,873	17%	23	31%	75	\$139,931
Merlot	298			298			\$320,365	\$1,076	8%	289	49%	587	\$631,690
Montepulciano	2					2				8	79%	11	\$21,258
Muscat à petits grains rouges										1	100%	1	\$983
Nebbiolo										3	100%	3	\$6,117
Petit Verdot	34				34						0%	34	\$67,480
Pinot Noir										26	100%	26	\$49,864
Sangiovese	25			25			\$26,967	\$1,084	3%	43	64%	68	\$73,882
Shiraz	1,623			281	677	665	\$3,208,352	\$1,976	8%	2,040	56%	3,663	\$7,239,593
Tempranillo	19			8	11		\$25,883	\$1,376	17%	42	69%	61	\$83,573
Touriga Nacional										8	100%	8	\$15,306
Other red										3	100%	3	\$4,089
Red total	2,721			806	1,076	840	\$4,897,695	\$1,800	11%	3,634	57%	6,355	\$11,429,354

(continues)

Clare Valley (continued)
SA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
White													
Chardonnay	128			128			\$132,473	\$1,032	12%	177	58%	305	\$315,151
Fiano	4			4						24	85%	29	\$34,284
Gewürztraminer	13			7	6					19	60%	32	\$39,118
Pinot Gris/Grigio	66			66			\$84,502	\$1,273	5%	219	77%	286	\$363,643
Riesling	2,818			1,517	1,167	134	\$3,961,690	\$1,406	22%	1,851	40%	4,669	\$6,563,791
Sauvignon Blanc										21	100%	21	\$23,844
Semillon	135		1	134			\$97,036	\$718	12%	28	17%	163	\$117,335
Vermentino	3			3							0%	3	\$4,116
Viognier	0			0						38	99%	39	\$46,572
Other white										43	100%	43	\$72,055
White total	3,169		1	1,862	1,172	134	\$4,301,350	\$1,357	22%	2,421	43%	5,591	\$7,579,910
Grand total	5,890		1	2,668	2,248	974	\$9,199,045	\$1,562	14%	6,056	51%	11,946	\$19,009,264

Coonawarra

SA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Barbera									6	100%	6	\$9,816	
Cabernet Franc	19		4	14					51	73%	69	\$99,932	
Cabernet Sauvignon	5,797		465	3,912	1,419	\$10,799,663	\$1,863	8%	8,644	60%	14,441	\$26,904,961	
Malbec	7				7				34	84%	41	\$105,976	
Merlot	540		416	120	4	\$699,369	\$1,296	26%	1,561	74%	2,101	\$2,722,052	
Nebbiolo	5				5					0%	5	\$13,468	
Petit Verdot	58		6	52					291	83%	349	\$489,420	
Pinot Meunier									2	100%	2	\$3,965	
Pinot Noir	86		42	44		\$109,896	\$1,277	35%	127	60%	213	\$271,503	
Shiraz	1,017		349	533	135	\$1,730,271	\$1,701	17%	5,193	84%	6,210	\$10,564,727	
Tempranillo									2	100%	2	\$2,983	
Other red	4		4						0	4%	4	\$3,488	
Red total	7,533		1,288	4,675	1,570	\$13,482,057	\$1,790	14%	15,910	68%	23,443	\$41,192,291	
White													
Chardonnay	397		390	7		\$343,788	\$865	11%	1,024	72%	1,421	\$1,229,452	
Gewürztraminer	1		1						12	92%	13	\$11,250	
Pinot Gris/Grigio	13		13							0%	13	\$13,100	
Riesling									268	100%	268	\$367,739	
Sauvignon Blanc	199		191	8		\$209,294	\$1,052	46%	684	77%	883	\$928,697	
Semillon	22		22						167	89%	189	\$132,398	
Other white									11	100%	11	\$18,864	
White total	632		617	15		\$582,299	\$921	21%	2,165	77%	2,797	\$2,701,501	
Grand total	8,165		1,905	4,690	1,570	\$14,064,356	\$1,723	16%	18,076	69%	26,240	\$43,893,792	

Currency Creek

SA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Cabernet Sauvignon	251			170	81		\$322,761	\$1,287	10%	486	66%	737	\$948,211
Durif										103	100%	103	\$137,861
Grenache										42	100%	42	\$87,204
Malbec										8	100%	8	\$10,814
Merlot	28			28						201	88%	229	\$137,130
Petit Verdot										20	100%	20	\$22,619
Pinot Noir	10			10						19	65%	29	\$33,097
Sangiovese	13				13						0%	13	\$19,770
Shiraz	1,021			585	421	15	\$1,388,409	\$1,360	15%	475	32%	1,496	\$2,033,946
Tempranillo	9				9						0%	9	\$13,830
Red total	1,332			793	524	15	\$1,773,029	\$1,331	15%	1,353	50%	2,685	\$3,444,483
White													
Chardonnay	29			29						39	57%	69	\$65,823
Gewürztraminer										74	100%	74	\$66,197
Pinot Gris/Grigio	43			43							0%	43	\$44,440
Prosecco	12			12							0%	12	\$17,531
Sauvignon Blanc	86			86			\$56,294	\$658		202	70%	288	\$189,082
Vermentino	19			19							0%	19	\$25,970
White total	189			189			\$172,248	\$913	16%	316	63%	504	\$409,043
Grand total	1,521			981	524	15	\$1,945,276	\$1,279	16%	1,668	52%	3,189	\$3,853,526

Eden Valley

SA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Barbera										0	100%	0	\$704
Cabernet Franc	7					7				2	26%	9	\$23,063
Cabernet Sauvignon	117					117	\$349,016	\$2,973	19%	131	53%	248	\$737,180
Durif										0	100%	0	\$175
Graciano	3					3				2	35%	4	\$9,559
Grenache	10				3	7	\$26,654	\$2,737	9%	2	15%	11	\$31,175
Lagrein										0	100%	0	\$221
Mataro/Mourvèdre	3					3				6	69%	8	\$21,283
Merlot	45			11	32	3	\$73,505	\$1,640	23%	30	40%	75	\$122,859
Montepulciano	3					3				8	75%	11	\$26,321
Nebbiolo										1	100%	1	\$2,174
Nero d'Avola	2					2					0%	2	\$3,955
Petit Verdot										21	100%	21	\$23,691
Pinot Noir	67			56	11		\$86,879	\$1,303	5%	28	29%	94	\$122,813
Shiraz	601				34	567	\$1,789,493	\$2,979	8%	355	37%	956	\$2,847,672
Tempranillo	8					8				0	2%	8	\$17,001
Other red	2			2						11	86%	12	\$14,036
Red total	866			68	79	719	\$2,384,576	\$2,755	15%	596	41%	1,462	\$4,003,881

(continues)

Eden Valley (continued)

SA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
White													
Chardonnay	145			12	129	4	\$236,453	\$1,627	14%	201	58%	346	\$563,001
Gewürztraminer	27			27						2	8%	30	\$34,260
Grüner Veltliner										3	100%	3	\$6,620
Muscat à petits grains blancs	19			17	1	1	\$19,646	\$1,031		1	4%	20	\$20,547
Pinot Gris/Grigio	43			21	22		\$66,231	\$1,526	13%	138	76%	181	\$276,463
Riesling	522			10	421	91	\$929,474	\$1,780	8%	690	57%	1,212	\$2,157,316
Roussanne	23			8	15					3	12%	26	\$39,533
Sauvignon Blanc	48			41	7		\$49,583	\$1,044	7%	62	57%	110	\$114,487
Semillon	84			84			\$60,372	\$720	1%	12	12%	96	\$68,826
Viognier	36				26	10	\$86,556	\$2,391	21%	48	57%	84	\$201,617
Other white	12				12					43	78%	55	\$87,776
White total	960			220	633	106	\$1,533,927	\$1,598	5%	1,203	56%	2,162	\$3,570,446
Grand total	1,825			288	712	825	\$3,918,502	\$2,147	13%	1,799	50%	3,624	\$7,574,327

Langhorne Creek

SA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Barbera	3			3						0%	3	\$3,105	
Cabernet Franc									7	100%	7	\$11,538	
Cabernet Sauvignon	5,380			5,242	98	40	\$6,521,767	\$1,212	7%	1,673	24%	7,054	\$8,550,111
Durif	4			4						90	95%	94	\$89,661
Graciano									2	100%	2	\$4,555	
Grenache	61			61			\$53,668	\$881	22%	444	88%	505	\$444,562
Lagrein	7			7							0%	7	\$5,822
Malbec	184			165	17	2	\$236,497	\$1,283	7%	23	11%	207	\$265,761
Mataro/Mourvèdre	3			3						2	43%	6	\$4,488
Merlot	1,221			1,221			\$1,212,121	\$992	11%	611	33%	1,833	\$1,818,703
Montepulciano										2	100%	2	\$4,474
Petit Verdot	43			43			\$44,106	\$1,035		11	20%	54	\$55,396
Pinot Meunier	18			18							0%	18	\$14,080
Pinot Noir	396			396			\$389,117	\$983	22%	160	29%	555	\$545,983
Sangiovese	88			88			\$106,304	\$1,202		5	5%	93	\$112,075
Shiraz	7,873			7,655	162	57	\$9,824,090	\$1,248	4%	2,057	21%	9,930	\$12,390,651
Tempranillo	2			2						3	60%	5	\$4,072
Touriga Nacional	12				12						0%	12	\$21,833
Other red	55			55			\$43,777	\$799	5%		0%	55	\$43,777
Red total	15,352			14,963	289	99	\$18,484,617	\$1,204	6%	5,091	25%	20,443	\$24,390,646

(continues)

Langhorne Creek (continued)

SA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
White													
Chardonnay	1,535		305	1,230			\$985,720	\$642	10%	176	10%	1,711	\$1,098,710
Chenin blanc										2	100%	2	\$1,856
Fiano	7				7					4	39%	11	\$18,629
Gewürztraminer										146	100%	146	\$129,882
Muscat à petits grains blancs										11	100%	11	\$11,681
Pinot Gris/Grigio	304			304			\$285,164	\$939	-3%	65	18%	368	\$345,893
Riesling	46			46						673	94%	719	\$575,240
Sauvignon Blanc	498			498			\$389,184	\$781	5%	295	37%	793	\$619,311
Verdelho										44	100%	44	\$42,490
Vermentino	5			5						2	29%	7	\$5,432
Viognier	32			32							0%	32	\$20,579
White total	2,426	-	305	2,114	7	-	\$1,732,795	\$714	12%	1,417	37%	3,844	\$2,869,704
Grand total	17,778	-	305	17,077	296	99	\$20,217,368	\$1,137	8%	6,508	27%	24,286	\$27,260,350

McLaren Vale

SA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Barbera	10				10				5	33%	15	\$29,115	
Cabernet Franc	37				32	5	\$65,948	\$1,770	-3%	9	19%	46	\$81,381
Cabernet Sauvignon	2,817			126	1,216	1,476	\$5,628,610	\$1,998	12%	2,222	44%	5,039	\$10,069,009
Durif	15			2	5	8	\$27,225	\$1,862		7	31%	21	\$39,553
Graciano	13				6	7	\$25,581	\$1,954		16	55%	29	\$56,603
Grenache	1,121	2		94	384	639	\$2,416,066	\$2,156	16%	773	41%	1,894	\$4,082,692
Lagrein	3				3					3	44%	6	\$8,670
Malbec	16				10	6	\$29,698	\$1,859	13%	18	53%	34	\$62,711
Mataro/Mourvèdre	293			14	179	100	\$548,231	\$1,868	11%	201	41%	494	\$922,912
Merlot	454			375	77	2	\$544,119	\$1,199	12%	346	43%	800	\$959,055
Montepulciano	9				6	3	\$15,318	\$1,779		5	36%	13	\$23,895
Nebbiolo	1					1				17	94%	18	\$55,305
Nero d'Avola	12					12	\$28,566	\$2,443	11%	13	53%	25	\$61,167
Petit Verdot	98			95	3		\$95,031	\$971	-7%	157	62%	255	\$247,898
Pinot Noir	264			247	17		\$306,260	\$1,162	7%		0%	264	\$306,260
Sangiovese	121				118	3	\$209,839	\$1,741	6%	81	40%	201	\$350,010
Shiraz	11,065			462	5,084	5,482	\$23,314,337	\$2,107	8%	5,828	34%	16,893	\$35,593,698
Tempranillo	105				76	29	\$192,802	\$1,833	0%	45	30%	150	\$275,590
Touriga Nacional	17				5	12	\$35,181	\$2,081	-8%	52	75%	69	\$143,544
Other red	53				15	38	\$102,315	\$1,938	19%	121	70%	174	\$337,150
Red Total	16,522	2		1,413	7,245	7,823	\$33,609,519	\$2,034	10%	9,918	38%	26,440	\$53,706,218

(continues)

McLaren Vale (continued)

SA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
White													
Chardonnay	1,146			1,097	49		\$1,155,025	\$1,008	16%	252	18%	1,398	\$1,408,578
Chenin blanc	12			3	10					6	32%	18	\$26,677
Fiano	21				21		\$34,871	\$1,642	-3%	55	72%	76	\$125,325
Gewürztraminer	4			4							0%	4	\$5,052
Marsanne	24			24						14	37%	37	\$52,325
Muscat à petits grains blancs	66			54	12		\$77,551	\$1,183	-3%	6	9%	72	\$85,167
Pinot Gris/Grigio	14				14					112	89%	126	\$217,136
Prosecco	4			4							0%	4	\$4,843
Riesling	112			104	7		\$137,863	\$1,232		8	7%	120	\$147,767
Roussanne										27	100%	27	\$41,823
Sauvignon Blanc	63			63			\$71,305	\$1,135	-4%	39	38%	102	\$115,172
Semillon										13	100%	13	\$12,171
Verdelho	37			18	19					20	36%	57	\$77,177
Vermentino	26				15	11	\$73,338	\$2,805	74%	23	46%	49	\$136,478
Viognier	121			41	79		\$166,989	\$1,385	10%	51	30%	171	\$236,937
Other white	11				11					26	70%	37	\$55,148
White Total	1,660			1,412	236	11	\$1,868,702	\$1,125	12%	650	28%	2,311	\$2,747,774
Grand Total	18,183	2		2,825	7,481	7,835	\$35,474,904	\$1,951	10%	10,568	37%	28,751	\$56,453,991

Mount Benson

SA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Cabernet Sauvignon	317			180	98	40	\$539,147	\$1,698	30%	164	34%	482	\$817,942
Merlot	115			115			\$112,417	\$974	1%	153	57%	269	\$261,901
Shiraz	543			310	190	42	\$884,761	\$1,630	22%	247	31%	790	\$1,287,633
Red total	976			605	288	82	\$1,536,325	\$1,575	23%	565	37%	1,540	\$2,367,476
White													
Chardonnay	57			57						147	72%	204	\$256,596
Pinot Gris/Grigio	43			43			\$48,195	\$1,128	9%	1	2%	44	\$49,270
Sauvignon Blanc	308			308			\$334,330	\$1,086	31%	144	32%	451	\$490,321
Semillon	6			6						15	73%	21	\$12,592
White total	413			413			\$457,551	\$1,108	25%	307	43%	720	\$808,779
Grand total	1,389			1,018	288	82	\$1,993,877	\$1,436	24%	872	39%	2,260	\$3,176,256

Padthaway

SA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Cabernet Franc	9			9					16	65%	25	\$25,350	
Cabernet Sauvignon	2,226			1,901	297	29	\$2,880,622	\$1,294	1%	1,203	35%	3,430	\$4,437,410
Graciano									2	100%	2	\$3,585	
Lagrein	2				2					0%	2	\$2,850	
Malbec	53			53					146	73%	200	\$207,862	
Merlot	286			286			\$255,593	\$895	12%	335	54%	621	\$555,706
Pinot Meunier									0	100%	0	\$906	
Pinot Noir	483			480	3		\$541,290	\$1,122	32%	41	8%	524	\$587,406
Sangiovese	18					18				0%	18	\$40,342	
Shiraz	2,475			1,669	504	302	\$3,539,941	\$1,430	7%	1,663	40%	4,138	\$5,917,598
Tempranillo	3					3			1	32%	5	\$11,600	
Red total	5,555			4,398	806	352	\$7,333,026	\$1,320	6%	3,409	38%	8,964	\$11,790,615
White													
Chardonnay	2,820		303	2,517			\$1,957,276	\$694	6%	1,071	28%	3,890	\$2,700,654
Gewürztraminer	87			87					50	37%	137	\$88,940	
Pinot Gris/Grigio	1,314			1,314			\$1,318,995	\$1,004	5%	102	7%	1,416	\$1,421,729
Riesling	497			497					467	48%	963	\$870,282	
Sauvignon Blanc	774			774			\$650,880	\$841	3%	81	9%	855	\$718,966
Verdelho	28		28						103	79%	131	\$52,376	
Vermentino									2	100%	2	\$3,380	
Viognier	31			31					34	53%	65	\$65,110	
Other white									5	100%	5	\$8,100	
White total	5,549		330	5,219			\$4,474,305	\$806	8%	1,915	26%	7,465	\$5,929,538
Grand total	11,104		330	9,617	806	352	\$11,807,331	\$1,063	2%	5,324	32%	16,428	\$17,720,153

Riverland

SA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red								0					
Barbera	19		7	12						0%	19	\$12,117	
Cabernet Franc	4		4						1	16%	5	\$2,609	
Cabernet Sauvignon	54,429		30	54,355		44	\$37,968,075	\$698	15%	19,310	26%	73,739	\$51,437,889
Durif	740			738	2		\$555,674	\$751	10%	403	35%	1,143	\$857,910
Graciano	22		4	18			\$20,065	\$904	23%		0%	22	\$20,065
Grenache	3,745		348	3,370	27		\$2,410,137	\$643	25%	180	5%	3,926	\$2,526,039
Lagrein	17		5	7	5		\$21,389	\$1,234	55%	18	51%	35	\$43,464
Malbec	184		22	162						323	64%	507	\$302,819
Mataro/Mourvèdre	1,977		10	1,931	36		\$1,333,106	\$674	33%	110	5%	2,087	\$1,406,991
Merlot	17,487		32	17,455			\$11,486,192	\$657	10%	10,699	38%	28,186	\$18,513,647
Montepulciano	82		46	36			\$63,350	\$776	35%	24	23%	106	\$82,344
Muscat à petits grains rouges	228		104	124							0%	228	\$134,928
Nebbiolo	9		1	8							0%	9	\$6,003
Nero d'Avola	4			3	2						0%	4	\$5,531
Petit Verdot	6,703		3,877	2,827			\$3,970,087	\$592	18%	6,525	49%	13,229	\$7,834,583
Pinot Noir	6,189		4,233	1,957			\$3,885,431	\$628	27%	980	14%	7,169	\$4,500,577
Ruby Cabernet	1,067		386	681			\$623,032	\$584	14%	1,270	54%	2,337	\$1,364,512
Sangiovese	52		36	16						516	91%	567	\$324,460
Shiraz	89,555		636	88,916	4		\$62,460,647	\$697	13%	30,085	25%	119,641	\$83,443,857
Tempranillo	834		350	483			\$543,166	\$651	20%	485	37%	1,319	\$859,104
Touriga Nacional	37		35	2			\$21,812	\$585		94	72%	131	\$76,601
Other red	1,482		245	1,231	6		\$965,147	\$651	22%	3,646	71%	5,128	\$3,339,014
Red total	184,868		10,410	174,331	82	44	\$126,627,420	\$685	15%	74,668	29%	259,536	\$177,095,063

(continues)

Riverland (continued)

SA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
White													
Chardonnay	82,867		82,208	659			\$33,336,544	\$402	12%	20,510	20%	103,377	\$41,587,489
Chenin blanc	1,446	558	889				\$447,939	\$310	18%		0%	1,446	\$447,939
Colombard	20,453	1,236	19,217				\$6,214,434	\$304	16%	3,592	15%	24,045	\$7,305,848
Fiano	184		174	7	3		\$107,551	\$584	19%		0%	184	\$107,551
Gewürztraminer	920		920				\$347,116	\$377	3%	1,248	58%	2,168	\$818,238
Grüner Veltliner	3		1	0	2		\$3,425	\$1,088		134	98%	137	\$148,735
Marsanne	6			6							0%	6	\$5,088
Muscat à petits grains blancs	3,225	127	3,097				\$1,092,408	\$339	11%	607	16%	3,831	\$1,297,983
Muscat Gordo Blanco	19,073	421	18,653				\$6,008,133	\$315	22%	3,683	16%	22,756	\$7,168,324
Pinot Gris/Grigio	5,059		4,880	179			\$2,657,621	\$525	4%	1,284	20%	6,343	\$3,332,239
Prosecco	112			112							0%	112	\$107,038
Riesling	1,645		1,645				\$545,890	\$332	-2%	555	25%	2,200	\$730,066
Roussanne	4		4								0%	4	\$1,200
Sauvignon Blanc	16,238	25	16,069	145			\$7,479,882	\$461	8%	4,465	22%	20,703	\$9,536,759
Semillon	3,979	322	3,657				\$1,331,719	\$335	13%	4,773	55%	8,752	\$2,929,212
Verdelho	884	79	805				\$279,925	\$317	6%	754	46%	1,639	\$518,762
Vermentino	447		236	211			\$248,147	\$555	31%	190	30%	637	\$353,334
Viognier	1,558	468	884	204	2		\$679,620	\$436	8%	546	26%	2,104	\$917,989
Other white	1,115	1	1,079	31	4		\$411,060	\$369	26%	289	21%	1,404	\$517,618
White total	159,219	3,236	154,417	1,554	11	44	\$61,304,740	\$385	14%	42,631	21%	201,850	\$77,831,411
Grand total	344,087	3,236	164,827	175,886	93	44	\$187,932,160	\$546	16%	117,299	25%	461,385	\$254,926,475

Robe

SA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Cabernet Sauvignon	87			87						139	61%	226	\$285,661
Merlot	21			21		\$21,222	\$1,006	9%		5	19%	26	\$26,110
Pinot Noir										148	100%	148	\$287,916
Shiraz	80			80		\$104,970	\$1,316	6%		204	72%	284	\$373,040
Tempranillo										6	100%	6	\$9,955
Red total	188			188		\$236,635	\$1,257	4%		501	73%	689	\$982,681
White													
Chardonnay	0			0						439	100%	439	\$263,310
Sauvignon Blanc										126	100%	126	\$140,957
Semillon										102	100%	102	\$95,435
White total	0			0						667	100%	667	\$499,702
Grand total	189			189		\$236,785	\$1,256	5%		1,168	86%	1,356	\$1,482,384

Wrattonbully

SA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Barbera	2				2					0%	2	\$3,278	
Cabernet Franc									1	100%	1	\$2,191	
Cabernet Sauvignon	1,653		1,047	431	175	\$2,562,944	\$1,550	6%	2,592	61%	4,245	\$6,580,731	
Malbec	23		20	3		\$25,910	\$1,125	-1%		0%	23	\$25,910	
Merlot	272		167	86	19	\$372,820	\$1,372	23%	653	71%	925	\$1,269,108	
Petit Verdot									20	100%	20	\$22,711	
Pinot Noir	140		140			\$155,217	\$1,110	7%	224	62%	364	\$404,438	
Sangiovese									20	100%	20	\$26,855	
Shiraz	1,317		864	285	168	\$2,027,525	\$1,539	9%	1,648	56%	2,965	\$4,564,615	
Tempranillo	9				9				2	22%	11	\$30,940	
Red total	3,416		2,237	808	371	\$5,171,831	\$1,514	11%	5,161	60%	8,577	\$12,930,776	
White													
Chardonnay	710		635		74	\$706,739	\$996	26%	561	44%	1,271	\$1,265,420	
Gewürztraminer	3		3							0%	3	\$2,900	
Pinot Gris/Grigio	536		456	80		\$680,201	\$1,269	41%	1,317	71%	1,853	\$2,351,584	
Prosecco	34		34							0%	34	\$25,830	
Riesling	12		12						35	75%	47	\$46,600	
Sauvignon Blanc	178		178						352	66%	530	\$425,234	
Semillon									46	100%	46	\$43,276	
Viognier									11	100%	11	\$15,709	
White total	1,473		1,319	80	74	\$1,570,411	\$1,066	39%	2,322	61%	3,795	\$4,176,554	
Grand total	4,889		3,556	888	445	\$6,742,242	\$1,379	9%	7,483	60%	12,372	\$17,107,330	

Tasmania

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Cabernet Sauvignon	4					4				48	91%	53	\$159,318
Merlot	5					5				36	88%	40	\$134,478
Pinot Meunier	29					29				160	85%	188	\$567,812
Pinot Noir	1,105				1	1,100	\$3,513,080	\$3,178	10%	2,972	73%	4,077	\$12,959,061
Shiraz	13					13	\$35,517	\$2,677		35	73%	48	\$129,557
Other red										22	100%	22	\$32,597
Red total	1,157				1	1,151	\$3,664,586	\$3,169	9%	3,273	74%	4,430	\$13,982,824
White													
Chardonnay	822					822	\$2,519,676	\$3,066	11%	1,622	66%	2,443	\$7,491,384
Gewürztraminer										29	100%	29	\$26,172
Pinot Gris/Grigio	116					116	\$341,821	\$2,952	3%	579	83%	694	\$2,049,598
Riesling	124					124	\$346,293	\$2,793	-9%	371	75%	495	\$1,383,299
Sauvignon Blanc	239				36	203	\$592,859	\$2,479	-2%	809	77%	1,048	\$2,597,632
Semillon	2					2					0%	2	\$6,396
Other white	7					7				17	71%	23	\$65,153
White total	1,310				36	1,274	\$3,825,919	\$2,921	6%	3,426	72%	4,736	\$13,619,635
Grand total	2,467				37	2,425	\$7,489,950	\$3,037	7%	6,699	73%	9,166	\$27,602,458

Wine Tasmania estimates that the total Tasmanian crush for 2020 is 12,255 tonnes based on a different methodology. See their report at winetasmania.com.au

Bendigo

VIC

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Cabernet Sauvignon	249			232	10	6	\$293,813	\$1,182	15%	26	10%	275	\$324,692
Merlot	172			172						6	3%	178	\$207,343
Pinot Noir	31				31						0%	31	\$47,425
Sangiovese	6					6				1	17%	7	\$15,058
Shiraz	569			309	227	32	\$830,488	\$1,460	21%	88	13%	656	\$958,462
Other red										1	100%	1	\$777
Red total	1,026			714	268	44	\$1,384,576	\$1,349	16%	122	11%	1,148	\$1,553,757
White													
Chardonnay	58		31	28			\$48,209	\$824	12%	13	18%	71	\$58,598
Fiano										1	100%	1	\$2,327
Pinot Gris/Grigio	117		41	76			\$134,241	\$1,145	-1%		0%	117	\$134,241
Riesling	58		57	1							0%	58	\$22,868
Viognier										4	100%	4	\$5,504
White total	234		129	105			\$205,318	\$878	1%	18	7%	252	\$223,537
Grand total	1,260		129	819	268	44	\$1,589,893	\$1,262	14%	140	10%	1,400	\$1,777,294

Goulburn Valley

VIC

Variety	Tonnes purchased	Price dispersion				Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes	
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000								\$2000+
Red													
Cabernet Franc									8	100%	8	\$12,114	
Cabernet Sauvignon	397			397		\$331,978	\$835	18%	500	56%	898	\$749,958	
Durif									50	100%	50	\$66,846	
Grenache	4				4				15	78%	19	\$35,409	
Mataro/Mourvèdre	1			1					12	96%	13	\$12,980	
Merlot	223			223		\$180,406	\$809		223	50%	446	\$360,825	
Petit Verdot	42			42					31	42%	73	\$54,138	
Ruby Cabernet	22		22							0%	22	\$12,177	
Sangiovese	56			56						0%	56	\$46,851	
Shiraz	762			762		\$695,956	\$913	17%	1,076	59%	1,838	\$1,678,252	
Tempranillo	16			16					22	57%	38	\$35,739	
Touriga Nacional	4			1						0%	4	\$5,926	
Other red	8									0%	8	\$15,733	
Red total	1,535		22	1,499	4	10	\$1,344,079	\$875	18%	1,936	56%	3,471	\$3,086,949
White													
Chardonnay	829		389	440		\$572,527	\$691	-2%	156	16%	985	\$680,223	
Fiano									0	100%	0	\$639	
Gewürztraminer									158	100%	158	\$140,582	
Marsanne									160	100%	160	\$230,219	
Pinot Gris/Grigio	227			227					19	8%	247	\$160,290	
Prosecco	30			30						0%	30	\$30,809	
Riesling									592	100%	592	\$811,580	
Sauvignon Blanc	535			535		\$380,763	\$712			0%	535	\$380,763	
Semillon									88	100%	88	\$82,355	
Verdelho									35	100%	35	\$33,483	
Viognier	26			26					76	74%	102	\$64,976	
Other white	6				6			0%	4	42%	10	\$17,575	
White total	1,653		389	1,259	6	10	\$1,158,688	\$701	4%	1,287	44%	2,940	\$2,633,494
Grand total	3,189		411	2,758	10	10	\$2,502,767	\$785	10%	3,223	50%	6,412	\$5,720,443

Grampians

VIC

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Barbera										1	100%	1	\$2,291
Cabernet Franc										2	100%	2	\$3,811
Cabernet Sauvignon	30				30	\$50,558	\$1,676			104	78%	134	\$224,866
Grenache	2									1	41%	4	\$7,000
Merlot	12				12					2	17%	14	\$23,518
Pinot Meunier	0				0					10	97%	10	\$18,196
Pinot Noir	2									15	91%	17	\$33,930
Sangiovese										8	100%	8	\$11,201
Shiraz	347			58	229	\$578,179	\$1,664	10%		666	66%	1,014	\$1,687,211
Tempranillo	1										0%	1	\$1,160
Other red										3	100%	3	\$3,669
Red total	394			58	271	\$657,259	\$1,670	9%		814	67%	1,208	\$2,016,852
White													
Chardonnay	23			23						5	17%	27	\$32,774
Muscat à petits grains blancs	22			22							0%	22	\$13,080
Pinot Gris/Grigio	31			31						19	38%	49	\$49,430
Riesling	17			17						43	71%	60	\$81,403
Viognier	1			1						3	77%	4	\$3,459
Other white										2	100%	2	\$4,018
White total	93			93		\$95,218	\$1,022	-3%		71	43%	164	\$184,165
Grand total	487			151	271	\$752,477	\$1,546	6%		885	65%	1,372	\$2,201,017

Heathcote

VIC

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Cabernet Franc									1	100%	1	\$1,602	
Cabernet Sauvignon	33		8	10	15	\$55,557	\$1,664	49%	288	90%	322	\$535,263	
Durif	53				47	\$87,133	\$1,644	16%	144	73%	197	\$324,683	
Graciano									21	100%	21	\$38,232	
Grenache	142			125	17	\$231,757	\$1,637		211	60%	353	\$577,518	
Malbec	19				7	\$38,335	\$2,062		26	58%	44	\$91,124	
Mataro/Mourvèdre									210	100%	210	\$409,246	
Merlot	55		55						214	80%	269	\$194,677	
Montepulciano	25		25						2	9%	27	\$38,097	
Nero d'Avola	3				3				5	65%	8	\$20,584	
Pinot Noir	75		75							0%	75	\$86,331	
Sangiovese	77		56	21					5	6%	82	\$91,539	
Shiraz	1,420		781	427	212	\$2,261,758	\$1,593	14%	1,817	56%	3,237	\$5,156,640	
Tempranillo	98		98						52	35%	150	\$215,845	
Touriga Nacional	20				20					0%	20	\$39,367	
Other red	2				2				129	98%	131	\$209,565	
Red total	2,021		1,098	640	283	\$3,111,853	\$1,540	16%	3,127	61%	5,148	\$8,030,312	
White													
Chardonnay									1,615	100%	1,615	\$1,901,366	
Fiano	13			7	6	\$27,357	\$2,088	-1%	1	4%	14	\$28,469	
Marsanne	1				1				71	99%	71	\$178,821	
Pinot Gris/Grigio	69		69							0%	69	\$65,151	
Riesling									3	100%	3	\$4,126	
Roussanne	1				1				74	99%	75	\$186,076	
Vermentino	3			2	1					0%	3	\$5,560	
Viognier	21				21				5	20%	27	\$79,875	
Other white	26	-	-	-	10	16			0	0%	26	\$52,972	
White total	133	-	-	69	18	46	\$218,609	\$1,647	58%	1,769	93%	1,901	\$2,502,416
Grand total	2,154	-	-	1,167	658	329	\$3,330,461	\$1,547	18%	4,896	69%	7,049	\$10,532,728

King Valley

VIC

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Barbera										7	100%	7	\$11,877
Durif										33	100%	33	\$43,981
Graciano										4	100%	4	\$8,195
Merlot	146			146						167	53%	313	\$187,818
Muscat à petits grains rouges										1	100%	1	\$1,074
Nebbiolo										16	100%	16	\$29,449
Pinot Noir	360			360		\$448,015	\$1,246	-10%		170	32%	530	\$659,690
Sangiovese	55			55						352	87%	407	\$387,521
Shiraz										4	100%	4	\$8,002
Tempranillo										95	100%	95	\$153,486
Touriga Nacional										16	100%	16	\$30,941
Other red										64	100%	64	\$93,249
Red total	561			561		\$588,034	\$1,049	5%		929	62%	1,489	\$1,615,281
White													
Chardonnay	275		20	255		\$253,642	\$923	-3%		454	62%	729	\$672,939
Fiano	15			15						20	57%	35	\$42,521
Muscat à petits grains blancs										14	100%	14	\$14,667
Pinot Gris/Grigio	1,137		17	1,120		\$1,065,880	\$938	-20%		1,089	49%	2,226	\$2,086,729
Prosecco	2,937			2,937		\$2,510,996	\$855	-18%		1,933	40%	4,869	\$4,163,777
Riesling	62		42	20		\$37,106	\$594	-30%		226	78%	289	\$171,635
Sauvignon Blanc	643			597	46	\$517,832	\$805	7%		380	37%	1,023	\$823,636
Vermentino										19	100%	19	\$29,610
Other white	25			25						92	79%	117	\$94,418
White total	5,093		79	4,968	46	\$4,423,725	\$869	-13%		4,227	45%	9,321	\$8,099,933
Grand total	5,654		79	5,529	46	\$5,011,759	\$886	-11%		5,156	48%	10,810	\$9,715,214

Mornington Peninsula

VIC

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Cabernet Sauvignon										1	100%	1	\$1,351
Merlot										1	100%	1	\$565
Pinot Meunier	1									1	50%	2	\$6,111
Pinot Noir	300				9	291	\$1,161,581	\$3,871	18%	588	66%	888	\$3,435,981
Sangiovese										0	100%	0	\$158
Shiraz	19					19	\$88,054	\$4,702	93%	39	68%	58	\$273,274
Other red										1	100%	1	\$728
Red total	320				9	311	\$1,252,690	\$3,919	22%	630	66%	950	\$3,718,167
White													
Chardonnay	166					165	\$656,750	\$3,952	35%	301	64%	467	\$1,846,064
Fiano	4					4				3	45%	6	\$17,573
Gewürztraminer	1				1					1	36%	2	\$3,492
Pinot Gris/Grigio	83					83	\$261,549	\$3,164	23%	132	61%	214	\$678,100
Riesling										14	100%	14	\$19,788
Sauvignon Blanc	14				3	11	\$36,909	\$2,670		18	57%	32	\$84,975
Viognier	4					4				2	35%	6	\$17,556
Other white	5					5				7	56%	12	\$32,937
White total	277				4	272	\$992,957	\$3,590	28%	477	63%	754	\$2,700,485
Grand total	596				13	582	\$2,245,789	\$3,766	25%	1,107	65%	1,703	\$6,418,652

Rutherglen

VIC

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Cabernet Franc										7	100%	7	\$11,057
Cabernet Sauvignon										224	100%	224	\$360,563
Durif	123			123						289	70%	412	\$366,488
Grenache										11	100%	11	\$22,065
Mataro/Mourvèdre										2	100%	2	\$4,064
Merlot										26	100%	26	\$27,966
Muscat à petits grains rouges										231	100%	231	\$298,603
Petit Verdot										3	100%	3	\$2,882
Pinot Noir										7	100%	7	\$13,349
Ruby Cabernet										4	100%	4	\$1,925
Sangiovese	10			10						9	46%	19	\$14,816
Shiraz	21			21						971	98%	992	\$694,265
Tempranillo										34	100%	34	\$54,708
Touriga Nacional										4	100%	4	\$8,607
Other red										26	100%	26	\$37,531
Red total	154			154			\$132,127	\$858	-20%	1,846	92%	2,000	\$1,918,889

(continues)

Rutherglen (continued)

VIC

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
White													
Chardonnay										41	100%	41	\$47,821
Chenin blanc										2	100%	2	\$1,912
Fiano										7	100%	7	\$11,242
Marsanne										34	100%	34	\$49,040
Muscat à petits grains blancs	8			8						33	81%	40	\$40,041
Pinot Gris/Grigio										11	100%	11	\$13,017
Riesling										4	100%	4	\$5,762
Roussanne										8	100%	8	\$12,987
Semillon	0									9	95%	9	\$4,597
Viognier										20	100%	20	\$27,911
Other white										62	100%	62	\$104,442
White total	8			8						231	97%	239	\$318,772
Grand total	162			162			\$139,914	\$863	-22%	2,077	93%	2,239	\$2,237,661

Strathbogie Ranges

VIC

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Cabernet Sauvignon	6					6				81	93%	87	\$237,444
Mataro/Mourvèdre										3	100%	3	\$5,834
Merlot	2			2						5	73%	7	\$7,721
Pinot Meunier										9	100%	9	\$18,090
Pinot Noir	35					35				410	92%	445	\$757,182
Sangiovese	2					2				22	90%	24	\$41,497
Shiraz	61			61			\$63,539	\$1,049	-9%	136	69%	197	\$206,198
Tempranillo	2					2					0%	2	\$2,737
Other red	16			16							0%	16	\$18,731
Red total	124			78		39	\$168,562	\$1,360	27%	666	84%	790	\$1,295,434
White													
Chardonnay	2					2				368	99%	370	\$740,206
Pinot Gris/Grigio	10			10						13	57%	23	\$27,325
Riesling	2			2						23	93%	25	\$34,300
Sauvignon Blanc	22		19	3						53	71%	75	\$41,657
Verdelho	4			4							0%	4	\$2,962
Vermentino										7	100%	7	\$10,706
Viognier	12			12							0%	12	\$14,277
White total	52		19	31		2	\$48,414	\$935	-2%	463	90%	515	\$871,433
Grand total	176		19	109		39	\$216,976	\$1,235	19%	1,130	87%	1,305	\$2,166,867

Yarra Valley

VIC

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Barbera	4				4	1				0%	4	\$8,299	
Cabernet Franc	5				4	1	\$9,026	\$1,961		21	82%	25	\$49,520
Cabernet Sauvignon	181			10	80	91	\$360,303	\$1,991	5%	203	53%	384	\$763,879
Grenache										5	100%	5	\$9,871
Malbec										9	100%	9	\$12,504
Mataro/Mourvèdre	2			2						2	45%	3	\$4,872
Merlot	55				46	9	\$97,286	\$1,774	4%	86	61%	141	\$249,939
Nebbiolo	4					4				37	91%	41	\$102,125
Petit Verdot										7	100%	7	\$7,814
Pinot Meunier	5					5				20	81%	25	\$51,583
Pinot Noir	1,281			50	201	1,026	\$2,834,083	\$2,212	-1%	1,354	51%	2,635	\$5,829,265
Sangiovese	62				58	4	\$104,291	\$1,674	-7%	30	32%	92	\$154,390
Shiraz	141				70	70	\$285,954	\$2,035	1%	328	70%	468	\$953,080
Tempranillo	5				5					1	17%	6	\$10,764
Touriga Nacional										3	100%	3	\$5,681
Other red	3					3				35	91%	38	\$121,859
Red total	1,747			62	469	1,213	\$3,740,734	\$2,141	0%	2,139	55%	3,887	\$8,335,446

(continues)

Yarra Valley (continued)

VIC

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
White													
Chardonnay	886			181	415	288	\$1,676,350	\$1,892	1%	895	50%	1,781	\$3,370,085
Colombard	0				0						0%	0	\$756
Gewürztraminer	3				2	1				5	62%	8	\$16,091
Marsanne										3	100%	3	\$4,960
Pinot Gris/Grigio	83				46	37	\$168,255	\$2,028	-2%	188	69%	271	\$550,263
Riesling	5				3	1				25	84%	29	\$55,295
Roussanne										1	100%	1	\$1,631
Sauvignon Blanc	53				43	8	\$92,540	\$1,757	24%	60	53%	112	\$197,470
Semillon	1					1				36	96%	37	\$89,057
Verdelho	1				1						0%	1	\$1,958
Viognier										31	100%	31	\$43,280
Other white	16				13	3	\$27,365	\$1,708	-7%	27	63%	43	\$73,278
White total	1,048			181	525	339	\$1,985,241	\$1,894	2%	1,271	55%	2,320	\$4,404,125
Grand total	2,796			243	993	1,553	\$5,726,226	\$2,048	1%	3,410	55%	6,206	\$12,739,571

Geographe

WA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Barbera	2			2						0%	2	\$3,292	
Cabernet Sauvignon	126			122	4	\$141,522	\$1,122	8%	81	39%	207	\$232,430	
Durif	1				1					0%	1	\$1,800	
Graciano									1	100%	1	\$2,195	
Grenache	18				15		3		10	36%	27	\$49,465	
Malbec	10			10					30	76%	40	\$47,791	
Mataro/Mourvèdre	2		2						4	68%	6	\$2,532	
Merlot	35			35		\$30,621	\$881		30	46%	64	\$56,789	
Muscat à petits grains rouges	1								7	82%	8	\$16,082	
Nebbiolo									2	100%	2	\$3,501	
Nero d'Avola	1			1						0%	1	\$1,491	
Petit Verdot	1									0%	1	\$692	
Sangiovese	7			7						0%	7	\$6,084	
Shiraz	355			342	8	\$394,139	\$1,109	3%	80	18%	436	\$483,110	
Tempranillo	50			26	24	\$63,542	\$1,262	3%	15	23%	65	\$82,210	
Touriga Nacional	9				9					0%	9	\$16,492	
Other red	6				6				7	57%	13	\$21,194	
Red total	623		2	545	66	\$715,579	\$1,148	3%	267	30%	890	\$1,027,150	
White													
Chardonnay	169			153	2	\$182,655	\$1,083	8%	67	28%	236	\$255,283	
Chenin blanc									5	100%	5	\$3,845	
Riesling									6	100%	6	\$7,650	
Sauvignon Blanc	183			117	66	\$180,709	\$988	35%	86	32%	269	\$266,026	
Semillon	163		72	88	3	\$102,322	\$629		66	29%	229	\$144,025	
Vermentino	4				4					0%	4	\$5,340	
Viognier									1	100%	1	\$1,380	
Other white									4	100%	4	\$6,386	
White total	518	-	72	359	74	\$471,026	\$910	2%	235	31%	752	\$689,936	
Grand total	1,141	-	74	904	140	\$1,186,539	\$1,040	3%	502	31%	1,643	\$1,717,086	

Great Southern

WA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Cabernet Franc	6			6						12	69%	18	\$15,836
Cabernet Sauvignon	643			56	334	253	\$1,466,113	\$2,280	-8%	273	30%	916	\$2,088,513
Grenache	4			1		3				4	52%	9	\$22,974
Malbec	33			9	19	5	\$58,950	\$1,798	-29%	37	53%	70	\$125,187
Mataro/Mourvèdre	7					7				2	22%	10	\$28,524
Merlot	32			32						59	65%	91	\$99,645
Nebbiolo										2	100%	2	\$3,575
Petit Verdot										7	100%	7	\$7,724
Pinot Meunier										2	100%	2	\$3,965
Pinot Noir	101				93	8	\$184,090	\$1,817	7%	140	58%	241	\$438,343
Sangiovese	3				3						0%	3	\$5,201
Shiraz	1,311		24	360	658	270	\$2,345,753	\$1,789	-6%	522	28%	1,834	\$3,280,266
Tempranillo	42			16	18	7	\$72,942	\$1,751		11	20%	52	\$91,346
Touriga Nacional										2	100%	2	\$3,793
Red total	2,183		24	478	1,126	554	\$4,206,451	\$1,927	-10%	1,073	33%	3,256	\$6,214,889
White													
Chardonnay	377		20	245	97	15	\$492,207	\$1,305	2%	242	39%	619	\$808,457
Gewürztraminer	8				6	2				3	28%	11	\$20,863
Grüner Veltliner										4	100%	4	\$7,401
Pinot Gris/Grigio	59			37	22		\$87,211	\$1,489		15	20%	74	\$109,657
Riesling	144			35	82	28	\$254,320	\$1,763	17%	225	61%	369	\$651,269
Sauvignon Blanc	458			423	35		\$470,775	\$1,027	-8%	241	34%	699	\$718,242
Semillon	268	-	-	268	-	-	\$245,348	\$914	-15%	129	32%	397	\$363,150
Verdelho	-									8	100%	8	\$8,033
Viognier	8	-	-	7	0	-				5	38%	12	\$14,710
White total	1,322	-	20	1,015	242	45	\$1,573,993	\$1,190	1%	872	40%	2,194	\$2,701,780
Grand total	3,505	-	44	1,494	1,368	599	\$5,780,444	\$1,649	-6%	1,945	36%	5,450	\$8,916,670

Margaret River

WA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Cabernet Franc	28			3	16	8	\$50,274	\$1,802	9%	31	52%	59	\$105,486
Cabernet Sauvignon	2,727			716	1,037	974	\$5,130,349	\$1,881	4%	1,653	38%	4,380	\$8,240,339
Graciano										6	100%	6	\$10,396
Grenache	2				2					13	89%	14	\$25,490
Malbec	73			2	32	39	\$151,751	\$2,080	1%	96	57%	169	\$351,386
Merlot	553		3	452	86	12	\$717,403	\$1,296	14%	384	41%	937	\$1,214,917
Muscat à petits grains rouges	31			31						11	26%	42	\$58,288
Nebbiolo										2	100%	2	\$3,475
Petit Verdot	28				8	20	\$55,801	\$1,997	-2%	34	55%	62	\$122,938
Pinot Noir	50			5	45		\$83,540	\$1,671	9%	42	45%	92	\$153,197
Sangiovese	5				5					11	67%	16	\$26,282
Shiraz	1,967			1,467	458	42	\$2,493,535	\$1,268	6%	1,274	39%	3,241	\$4,108,199
Tempranillo	42			16	21	4	\$63,022	\$1,510	1%	72	63%	114	\$171,614
Touriga Nacional										2	100%	2	\$4,658
Other red	11				8	3				12	51%	23	\$41,353
Red total	5,517		3	2,693	1,718	1,103	\$8,820,459	\$1,599	3%	3,641	40%	9,157	\$14,638,016

(continues)

Margaret River (continued)

WA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
White													
Chardonnay	1,717			260	1,007	449	\$3,035,079	\$1,768	0%	1,579	48%	3,296	\$5,826,911
Chenin blanc	501			498	3		\$431,681	\$861	0%	136	21%	637	\$549,000
Fiano	1			1						6	86%	7	\$9,460
Gewürztraminer										0	100%	0	\$292
Marsanne										3	100%	3	\$4,594
Muscat à petits grains blancs	1					1				17	96%	17	\$34,748
Muscat Gordo Blanco										1	100%	1	\$550
Pinot Gris/Grigio	19			5	15		\$30,374	\$1,581	13%	21	52%	40	\$63,350
Riesling										3	100%	3	\$4,390
Sauvignon Blanc	2,545			2,160	369	17	\$2,857,718	\$1,123	2%	1,638	39%	4,183	\$4,697,539
Semillon	2,198		43	2,023	129	4	\$2,234,229	\$1,016	-3%	1,676	43%	3,874	\$3,937,866
Verdelho	20			18	2		\$22,170	\$1,102	-8%	23	53%	43	\$47,646
Vermentino										4	100%	4	\$5,812
Viognier	6			2	4					23	78%	30	\$43,576
Other white	2				2					11	84%	13	\$24,230
White total	7,011		43	4,967	1,531	470	\$8,627,163	\$1,231	-4%	5,143	42%	12,154	\$15,249,964
Grand total	12,528		46	7,660	3,249	1,573	\$17,447,622	\$1,393	-1%	8,784	41%	21,312	\$29,887,980

Pemberton

WA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Cabernet Franc										1	100%	1	\$2,211
Cabernet Sauvignon										20	100%	20	\$31,978
Merlot										42	100%	42	\$45,119
Nebbiolo										3	100%	3	\$4,680
Petit Verdot										4	100%	4	\$4,219
Pinot Noir	38			5	18	15	\$82,751	\$2,169	-24%	19	33%	57	\$123,475
Shiraz	20					20				15	43%	35	\$52,770
Red total	58			5	38	15	\$112,751	\$1,939	-7%	103	64%	161	\$264,453
White													
Chardonnay	206			137	40	29	\$321,331	\$1,559	6%	57	22%	263	\$409,609
Gewürztraminer	2					2					0%	2	\$2,567
Pinot Gris/Grigio	29					29					0%	29	\$51,731
Prosecco	48			48							0%	48	\$67,001
Riesling										4	100%	4	\$5,344
Sauvignon Blanc	433			429		4	\$467,385	\$1,079	11%	274	39%	707	\$762,719
Semillon	36			36						34	49%	70	\$67,582
Other white										2	100%	2	\$2,608
White total	754			650	71	33	\$944,419	\$1,253	4%	370	33%	1,124	\$1,369,161
Grand total	812			655	109	48	\$1,057,170	\$1,302	4%	473	37%	1,285	\$1,633,614

Swan District

WA

Variety	Tonnes purchased	Price dispersion					Total value purchased	Average purchase value per tonne	Change in price year on year	Winery grown fruit	Share of winery grown	Total crushed	Estimated total value <u>all</u> grapes
		< \$300	\$300 to <\$600	\$600 to <\$1500	\$1500 to <\$2000	\$2000+							
Red													
Cabernet Franc										1	100%	1	\$2,099
Cabernet Sauvignon	1				1					110	99%	111	\$192,752
Graciano										3	100%	3	\$5,854
Grenache	52			51	1	\$54,323	\$1,038			4	8%	57	\$58,743
Malbec										6	100%	6	\$7,592
Mataro/Mourvèdre	1				1					0	24%	1	\$1,818
Merlot	1			1						26	98%	26	\$31,560
Nero d'Avola										0	100%	0	\$1,012
Petit Verdot	2			2						4	68%	5	\$7,462
Pinot Noir										0	100%	0	\$916
Sangiovese										1	100%	1	\$1,575
Shiraz	69			64	6	\$68,063	\$982			102	60%	172	\$168,408
Tempranillo										7	100%	7	\$11,252
Touriga Nacional										1	100%	1	\$1,064
Other red										3	100%	3	\$5,006
Red total	126			117	8	\$128,629	\$1,023	9%		269	68%	395	\$497,115
White													
Chardonnay	52			52						245	82%	297	\$237,208
Chenin blanc	378			378						716	65%	1,094	\$879,632
Fiano										2	100%	2	\$3,226
Muscat à petits grains blancs	1									5	83%	6	\$5,851
Muscat Gordo Blanco										1	100%	1	\$340
Pinot Gris/Grigio										42	100%	42	\$48,703
Semillon	46			46						18	28%	64	\$50,983
Verdelho	62			62						379	86%	441	\$376,535
Vermentino										2	100%	2	\$3,074
Other white	3			-						184	99%	187	\$373,744
White total	541			537		\$441,225	\$815	-3%		1,592	75%	2,133	\$1,979,295
Grand total	667			655	8	\$569,891	\$855	-1%		1,861	74%	2,528	\$2,476,410

Wine Australia

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Note: data published in this report supercedes that in earlier reports. Minor variations in reported figures can occur due to data revisions.

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